

October 20, 2023

Via ShareFile (<https://nebraska.sharefile.com/r-re695a704fd75477fb2491c0f17ea2d420>)

Vicki Collins
State Purchasing Bureau
1526 K Street, Suite 130
Lincoln, NE 68508

RE: Bid #6827 OF NOA Elite EX Bariatric Capable Hospital Beds and Related Items

Dear Ms. Collins:

McKesson Medical-Surgical Government Solutions LLC (“MMSGs”) is pleased to submit the following response to the State of Nebraska (the “State”) for OF NOA Elite EX Bariatric Capable Hospital Beds and Related Items.

Please see the attached Exhibit(s) containing MMSGs’s clarifications to the States’s terms and conditions. **If awarded, MMSGs requests award notification be provided to Government.Bids@McKesson.com.** After completing any needed contract negotiations, please allow a minimum of two weeks prior to the contract start date, whenever possible, to allow for standard steps that may include account number setup, item number setup, and price load. If Government.Bids@McKesson.com is not notified of award prior to contract order placement, MMSGs reserves the right to negotiate price effective date.

If I can answer any questions that you may have, please feel free to contact me directly. Thank you for this opportunity and we look forward to doing business with you!

Sincerely,

Monique Johnson

Monique Johnson
Government.Bids@McKesson.com

Exhibit A

State of Nebraska

Bid #6827 OF NOA Elite EX Bariatric Capable Hospital Beds and Related Items

MMSGGS will not be using subcontractors for purposes of fulfilling this solicitation. MMSGGS does not consider as subcontractors third party carriers or suppliers engaged for the purpose of providing delivery of products to MMSGGS's customers generally.

INVITATION TO BID FOR COMMODITIES CONTRACT**I. PROCUREMENT PROCEDURES**

MMSGGS does not agree to **Page 7, Section I.P. – Reference and Credit Checks**, but will agree to the following proposed language below:

The State reserves the right to conduct and consider reference and Reference may be grounds to reject a bid, withdraw an intent to award, or rescind the award of a contract.

MMSGGS is not able to agree to the State's request on **Page 7, Section I.S. – Core List and Catalog/Non-Core, #18** regarding additional reports. MMSGGS cannot agree to this as it references unspecified reports that may request data that our system is not currently built to provide.

II. TERMS AND CONDITIONS

Regarding **Pages 11-12, Section II.I. – Breach**, MMSGGS does not agree to this section in its entirety, but will agree to the following proposed language below:

In the event of a default, MMSGGS agrees to pay the difference in the purchase price that the State actually paid for the same or similar product up to 150% of the then-current contract price between MMSGGS and the State.

MMSGGS does not agree to **Page 12, Section II.L. Indemnification, #1 – General**, but will agree to the following proposed language below:

MMSGGS agrees that it shall indemnify and hold the State harmless from and against any and all losses, costs, damages, claims, suits and/or liabilities ("**Losses**") incurred by the State as a result of a third-party claim of bodily injury to the extent such Losses are solely caused by MMSGGS's negligence or willful misconduct in the performance of MMSGGS's obligations under the Contract with the State. This indemnity does not extend to any Losses arising out of, resulting from or related to the State's negligence or willful misconduct.

A party's right to indemnification is conditioned upon the indemnified party satisfying the following requirements: (a) the indemnified party must promptly notify the indemnifying party of any claim for which indemnification will be sought; (b) the indemnified party must give the indemnifying party control of the defense against the claim (including the right to select counsel and settle or compromise such claim, but the indemnifying party must not agree to a consent decree or similar order binding the indemnified party or to any settlement that specifically apportions fault or liability to the indemnified party without the indemnified party's prior written consent); and (c) the indemnified party must reasonably cooperate with the indemnifying party's defense against the claim.

MMSGs cannot agree to **Page 12, Section II.L. Indemnification, #2 – Intellectual Property**, in its entirety and requests its removal from the State's terms and conditions. MMSGs is not a manufacturer of the product, and MMSGs does not assume liability for patent infringement.

MMSGs does not agree to **Page 13, Section II.P. – Force Majeure**, but will agree to the following proposed language below:

Except for the obligation to pay money, MMSGs will not be liable to the other party for any failure or delay in performance caused by fires, shortage of materials or transportation, epidemics, government acts, acts of God, acts of terrorism, or any other matters beyond the MMSGs's reasonable control, and such failure or delay will not constitute a material breach of this Agreement. Furthermore, MMSGs is not a manufacturer of items and therefore is not able to prevent industry-standard supply chain issues such as manufacturer backorders, discontinuations, or allocations due to high demand or short supply. Additionally, MMSGs will provide the products offered in our proposal unless MMSGs is contractually prohibited by the manufacturer to provide said products.

MMSGs does not agree to **Page 13, Section II.Q. – Confidentiality**, in its entirety and requests its removal from the State's terms and conditions. We will not have access to PHI or PII and so this section is not applicable.

III. CONTRACTOR DUTIES

MMSGs cannot agree to **Page 16, Section III.F. – Prices, Last Sentence**, and requests its removal from the State's terms and conditions.

As a company policy, MMSGs cannot agree to the Antitrust provision in its entirety found on **Page 17, Section III.J. – Antitrust** and requests its removal from the States's terms and conditions.

Regarding **Page 17, Section III.N. – Drug Policy**, MMSGs cannot comply with individual state and local drug free certifications. However, MMSGs has in place, and maintains, a drug free workplace policy which complies with Federal Government requirements.

MMSGs does not agree to **Page 17, Section III.O. – Warranty** and **Page 23, Section IV.G. – Authorized Dealer & Warranty**. We do not believe the services warranty is applicable as we are only supplying products.

MMSGs requests the addition of the following language:

WARRANTY DISCLAIMER

MMSGs MAKES NO REPRESENTATION OR WARRANTY OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO ANY PRODUCTS OR SERVICES PROVIDED BY MMSGs INCLUDING THE WARRANTY OF MERCHANTABILITY OR THE FITNESS FOR ANY PARTICULAR USE OR PURPOSE. THE STATE SHALL LOOK TO THE MANUFACTURER OF PRODUCTS AND THE PROVIDER OF SERVICE FOR ANY WARRANTY THEREON. NO AGENT, EMPLOYEE, OR REPRESENTATIVE OF MMSGs HAS ANY AUTHORITY TO MAKE ANY AFFIRMATION, REPRESENTATION, OR WARRANTY CONCERNING PRODUCTS OR SERVICES NOT SET FORTH IN THE STATE CONTRACT.

IV. PAYMENT

MMSGs does not agree to **Page 18, Section IV.H. – Right to Audit** but will agree to the following proposed language:

The State shall have the right to audit the Contractor's performance of this contract upon a thirty (30) day written notice. Contractor shall use generally accepted accounting principles, and shall maintain the accounting records, and other records and information relevant to the contract (Information) to enable the State to audit the contract. See Neb. Rev. Stat. § 84-304 et seq. The State may audit and the Contractor shall maintain the information during the term of the contract and for a period of five (5) years after the completion of this contract or until all issues or litigation are resolved, whichever is later. The Contractor shall make the Information available to the State at Contractor's place of business or a location acceptable to both Parties during normal business hours. If this is not practical or the Contractor so elects, the Contractor may provide electronic or paper copies of the Information. The State reserves the right to examine, make copies of, and take notes on any Information relevant to this contract, regardless of the form or the Information, how it is stored, or who possesses the Information. In no circumstances will Contractor be required to create or maintain documents not kept in the ordinary course of Contractor's business operations, nor will Contractor be required to disclose any information, including but not limited to product cost data, which is confidential or proprietary to Contractor.

The Parties shall pay their own costs of the audit unless the audit finds a previously undisclosed overpayment by the State. If a previously undisclosed overpayment exceeds one-half of one percent (.5%) of the total contract billings, or if fraud, material misrepresentations, or non-performance is discovered on the part of the Contractor, the Contractor shall reimburse the State for the total costs of the audit. Overpayments and audit costs owed to the State shall be paid within ninety (90) days of written notice of the claim. The Contractor agrees to correct any material weaknesses or condition found as a result of the audit.

Contractor reserves the right to review and confirm amounts due prior to payment.

TERMS AND CONDITIONS

In addition to the State’s Terms and Conditions, MMSGs requests the addition of the following language:

Limitation of Liability

In no event will MMSGs be liable to the State under, in connection with, or related to this solicitation for any indirect, incidental, special, punitive, or consequential damages whether or not MMSGs is advised of the possibilities of those damages whether based on breach of contract, warranty, tort, product liability, or otherwise (including lost profits) from any cause.

Exhibit B

State of Nebraska

Bid #6827 OF NOA Elite EX Bariatric Capable Hospital Beds and Related Items

In response to bid requirements, below is operational information which describes MMSGs's ability to service the State related to this opportunity.

INVITATION TO BID CONTRACT**Discount Payment Terms**

MMSGs standard payment terms are net 30 days from the invoice date. MMSGs does not agree to provide an early discount as requested in the States's offer.

Delivery After Receipt of Order

Standard delivery is Monday through Friday excluding holidays. Although a delivery time is not guaranteed, delivery for stock items generally occurs within 1-3 days & non-stock items typically occurs 2-4 weeks after receipt of order.

INVITATION TO BID FOR COMMODITIES CONTRACT**Page 23, Section VI.F. – Technical Specifications**

MMSGs does not agree to provide a discount as requested in the States's offer.

Page 23, Section VI.G. – Authorized Dealer & Warranty & Page 26, Section VI.O. - Warranty

MMSGs is not the manufacturer of goods, and any available warranty will be offered through the manufacturer. MMSGs may assist the State with obtaining available warranty documentation from the manufacturer of products.

Page 24, Section VI.L. – Orders, #2

A Purchase Order number displays on the packing list and invoice when it is applied during the order entry process. Upon request, more information can be provided regarding our order processing methods.

NEBRASKA

Good Life. Great Service.

DEPT. OF ADMINISTRATIVE SERVICES



Jim Pillen, Governor

September 29, 2023

Dear Prospective Vendor:

The State Purchasing Bureau (SPB) is issuing the following solicitation:

Solicitation Number:	6827 OF
Commodity:	NOA Elite EX Bariatric Capable Hospital Beds and Related Items
Opening Date:	October 20, 2023, at 2:00 p.m. Central Time
Procurement Contracts Officer:	Vicki Collins

It is the responsibility of the bidder to check for all relevant information for ITB 6827 OF issued prior to the Bid Opening date, to include Addenda and/or Amendments, posted on the SPB website (link below):

<https://das.nebraska.gov/materiel/bidopps.html>

The State is now accepting Electronic Bid(s). Electronic bid(s) should be uploaded via the ShareFile links and instructions included in each ITB.

HARDWARE, SOFTWARE, INTERNET, ELECTRONIC and/or USER ISSUES ARE NOT ACCEPTABLE EXCUSES TO SUBMIT A LATE BID

It is the bidder's responsibility to ensure the Electronic Bid(s) is/are received by SPB by the date and time indicated in the Schedule of Events.

Any problems accessing the website regarding the above solicitation should be e-mailed to the SPB at as.materiel purchasing@nebraska.gov.

Sincerely,
DocuSigned by:

Vicki Collins
4106A24A8E8446D...

Vicki Collins, Procurement Contracts Officer

Amara Block, Materiel Administrator

Department of Administrative Services | MATERIEL DIVISION

1526 K Street, Ste. 130
Lincoln, Nebraska 68508

OFFICE 402-471-6500
FAX 402-471-2089

das.nebraska.gov

State Purchasing Bureau



State of Nebraska - INVITATION TO BID CONTRACT

Date	9/29/23	Page	1 of 1
Solicitation Number	6827 OF		
Opening Date and Time	10/20/23	2:00 pm	
Buyer	VICKI COLLINS (AS)		

DESTINATION OF GOODS
MULTIPLE DELIVERY LOCATIONS
PLEASE REFER TO DOCUMENTATION
FOR DELIVERY ADDRESSES.

Per Nebraska's Transparency in Government Procurement Act, DAS is required to collect statistical information regarding the number of contracts awarded to Nebraska contractors. This information is for statistical purposes only and will not be considered for contract award purposes.

X NEBRASKA CONTRACTOR AFFIDAVIT: Bidder hereby attests that bidder is a Nebraska Contractor. "Nebraska Contractor" shall mean any bidder who has maintained a bona fide place of business and at least one employee within this state for at least the six (6) months immediately preceding the posting date of this ITB.

_____ I hereby certify that I am a Resident disabled veteran or business located in a designated enterprise zone in accordance with Neb. Rev. Stat. §73-107 and wish to have preference, if applicable, considered in the award of this contract.

Contract to supply and deliver NOA Elite EX Bariatric Capable Hospital Beds and Related Items to the State of Nebraska as per the attached specifications for a three (3) year period from date of award. The contract may be renewed for two (2) additional one (1) year periods when mutually agreeable to the vendor and the State of Nebraska.

(09/27/23 AM)

INVITATION

SEE ATTACHMENT A - BID PROPOSAL

BIDDER MUST COMPLETE THE FOLLOWING

DISCOUNT PAYMENT TERMS: 0 % 0 DAYS

By signing this Invitation to Bid form, the bidder guarantees compliance with the provisions stated in this Invitation to Bid, agrees to the terms and conditions unless otherwise agreed to and certifies that bidder maintains a drug free work place environment. Vendor will furnish the items requested within * days after receipt of order. Failure to enter Delivery Date may cause quotation to be REJECTED. (*see cover letter)

DocuSigned by:
Sign Here *Eunyoung Jung*
 (Authorized Signature Mandatory – Form must be signed manually in ink or by DocuSign)

10/20/2023

Enter Contact Information Below

VENDOR#

VENDOR: McKesson Medical-Surgical Government Solutions LLC

Address: 9954 Mayland Drive, Suite 5176

Henrico, VA 23233-1464

Contact Customer Service

Telephone (833) 343-2700

Email Government.Bids@McKesson.com

**State of Nebraska (State Purchasing Bureau)
INVITATION TO BID FOR COMMODITIES CONTRACT**

INVITATION TO BID NUMBER	RELEASE DATE
ITB 6827 OF	September 29, 2023
OPENING DATE AND TIME	PROCUREMENT CONTACT
October 20, 2023, 2:00 p.m. Central Time	Vicki Collins

**PLEASE READ CAREFULLY
SCOPE**

The State of Nebraska (State), Department of Administrative Services (DAS), Materiel Division, State Purchasing Bureau (SPB), is issuing this solicitation for a commodity contract, ITB Number 6827 OF for the purpose of selecting a qualified Contractor to provide **NOA Elite EX Bariatric Capable Hospital Beds and Related Items**. A more detailed description can be found in Section VI. The resulting contract may not be an exclusive contract as the State reserves the right to contract for the same or similar goods from other sources now or in the future.

The price

of the contract will be three (3) years commencing upon execution of the contract by the State and the Contractor (Parties)/notice to proceed. The Contract includes the option to renew for two (2) additional one (1) year periods upon mutual agreement of the Parties. The State reserves the right to extend the period of this contract beyond the termination date when mutually agreeable to the Parties.

In the event that a contract with the awarded bidder(s) is cancelled or in the event that the State needs additional contractors to supply the solicited commodities, this ITB may be used to procure the solicited goods for up to eighteen (18) months from the date the Intent to Award is posted, provided that 1) the solicited goods will be provided by a bidder (or a successive owner) who submitted a bid pursuant to this ITB, 2) the bidder's bid was evaluated, and 3) the bidder will honor the bidder's original bid, including the proposed cost, allowing for any price increases that would have otherwise been allowed if the bidder would have received the initial award.

INFORMATION PERTINENT TO THIS INVITATION TO BID CAN BE FOUND ON THE INTERNET AT:

<https://das.nebraska.gov/materiel/bidopps.html>

IMPORTANT NOTICE: Pursuant to Neb. Rev. Stat. § 84-602.04, State contracts in effect as of January 1, 2014, and contracts entered into thereafter, must be posted to a public website. The resulting contract, the solicitation and the successful Contractor's bid or response will be posted to a public website managed by DAS, which can be found at: <https://statecontracts.nebraska.gov> and https://www.nebraska.gov/das/materiel/purchasing/contract_search/index.php.

In addition and in furtherance of the State's public records statute (Neb. Rev. Stat. § 84-712 et seq.) all bids or responses received regarding this solicitation will be posted to the SPB website.

These postings will include the entire bid or response. Bidders must request that proprietary information be excluded from the posting. The bidder must identify the proprietary information, mark the proprietary information according to state law, and submit the proprietary information in a separate file named conspicuously as "PROPRIETARY INFORMATION." The bidder should submit a detailed written document showing that the release of the proprietary information would give a business advantage to named business competitor(s) and explain how the named business competitor(s) will gain an actual business advantage by disclosure of information. The mere assertion that information is proprietary or that a speculative business advantage might be gained is not sufficient. (See Attorney General Opinion No. 92068, April 27, 1992). **THE BIDDER MAY NOT ASSERT THAT THE ENTIRE BID IS PROPRIETARY. COST WILL NOT BE CONSIDERED PROPRIETARY AND ARE A PUBLIC RECORD IN THE STATE OF NEBRASKA.** The State will determine, in its sole discretion, if the disclosure of the information designated by the Bidder as proprietary would 1) give advantage to business competitors and 2) serve no public purpose. The Bidder will be notified of the State's decision. Absent a determination by the State that the information may be withheld pursuant to Neb. Rev. Stat. § 84-712.05, the State will consider all information a public record subject to disclosure.

If the State determines it is required to release withheld proprietary information, the bidder will be informed. It will be the bidder's responsibility to defend the bidder's asserted interest in non-disclosure.

To facilitate public postings, with the exception of proprietary information, the State of Nebraska reserves a royalty-free, nonexclusive, and irrevocable right to copy, reproduce, publish, post to a website, or otherwise use any contract, bid, or response to this Invitation to Bid for any purpose, and to authorize others to use the documents. Any individual or entity awarded a contract, or who submits a bid or response to this Invitation to Bid, specifically waives any copyright or other protection the contract, bid, or response to the Invitation to Bid may have; and acknowledges that they have the ability and authority to enter into such waiver. This reservation and waiver is a prerequisite for submitting a bid or response to this Invitation to Bid, and award of a contract. Failure to agree to the reservation and waiver will result in the bid or response to the Invitation to Bid being found non-responsive and rejected.

Any entity awarded a contract or submitting a bid or response to the Invitation to Bid agrees not to sue, file a claim, or make a demand of any kind, and will indemnify and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials from and against any and all claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses

of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses, sustained or asserted against the State, arising out of, resulting from, or attributable to the posting of the contract or the bids and responses to the Invitation to Bid, awards, and other documents.

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GLOSSARY OF TERMS

- Acceptance Test Procedure:** Benchmarks and other performance criteria, developed by the State or other sources of testing standards, for measuring the effectiveness of products or goods and the means used for testing such performance
- Addendum:** Something to be added or deleted to an existing document; a supplement
- After Receipt of Order (ARO):** After Receipt of Order
- Agency:** Using agencies shall mean and include all officers of the state, departments, bureaus, boards, commissions, councils, and institutions receiving legislative appropriations
- Agent/Representative:** A person authorized to act on behalf of another
- Amend:** To alter or change by adding, subtracting, or substituting
- Amendment:** A written correction or alteration to a document
- Appropriation:** Legislative authorization to expend public funds for a specific purpose; money set apart for a specific use
- Automated Clearing House (ACH):** Electronic network for financial transactions in the United States
- Award:** All purchases, leases, or contracts which are based on competitive bids will be awarded according to the provisions in the solicitation
- Best and Final Offer (BAFO):** In a competitive bid, the final offer submitted which contains contractor's most favorable terms for price
- Bid:** An offer, bid, or quote submitted by a contractor in a response to a written solicitation
- Bid Bond:** An insurance agreement, accompanied by a monetary commitment, by which a third party (the surety) accepts liability and guarantees that the contractor will not withdraw the bid
- Bidder:** A contractor who submits an offer bid in response to a written solicitation
- Breach:** Violation of a contractual obligation by failing to perform or repudiation of one's own promise
- Business:** Any corporation, partnership, individual, sole proprietorship, joint-stock company, joint venture, or any other private legal entity
- Business Day:** Any weekday, except State-recognized holidays
- Calendar Day:** Every day shown on the calendar including Saturdays, Sundays, and State/Federal holidays
- Cancellation:** To call off or revoke a bid, purchase order or contract without expectation of conducting or performing at a later time
- Catalog/Non-Core:** A printed or electronic list of products a contractor may provide at a discounted rate or discount off list price to the State. Initial contract award(s) is not based on Catalog/Non-Core items
- Central Processing Unit (CPU):** Any computer or computer system that is used by the State to store, process, or retrieve data or perform other functions using Operating Systems and applications software
- Change Order:** Document that provides amendments to an executed purchase order
- Collusion:** An agreement or cooperation between two or more persons or entities to accomplish a fraudulent, deceitful, or unlawful purpose
- Commodities:** Any equipment, material, supply or goods; anything movable or tangible that is provided or sold
- Commodities Description:** Detailed descriptions of the items to be purchased; may include information necessary to obtain the desired quality, type, color, size, shape, or special characteristics necessary to perform the work intended to produce the desired results
- Competition:** The effort or action of two or more commercial interests to obtain the same business from third parties
- Confidential Information:** Unless otherwise defined below, "Confidential Information" shall also mean proprietary trade secrets, academic and scientific research work which is in progress and unpublished, and other information which if released would give advantage to business competitors and serve no public purpose (see Neb. Rev. Stat. § 84-712.05(3)). In accordance with Nebraska Attorney General Opinions 92068 and 97033, proof that information is proprietary requires identification of specific, named competitor(s) who would be advantaged by release of the information and the specific advantage the competitor(s) would receive.

Contract: An agreement between two or more parties creating obligations that are enforceable or otherwise recognizable at law; the writing that sets forth such an agreement

Contract Administration: The management of the contract which includes and is not limited to contract signing, contract amendments and any necessary legal actions

Contract Management: The management of day to day activities at the agency which includes and is not limited to ensuring deliverables are received, specifications are met, handling meetings and making payments to the Contractor

Contract Period: The duration of the contract

Contractor: An individual or entity lawfully conducting business in the State, who seeks or agrees to provide goods or services under the terms of a written contract

Cooperative Purchasing: The combining of requirements of two or more political entities to obtain advantages of volume purchases, reduction in administrative expenses or other public benefits

Copyright: A property right in an original work of authorship fixed in any tangible medium of expression, giving the holder the exclusive right to reproduce, adapt and distribute the work

Core List: Items specifically listed on the solicitation upon which a bid is evaluated for award.

Critical Program Error: Any Program Error, whether or not known to the State, which prohibits or significantly impairs use of the Licensed Software as set forth in the documentation and intended in the contract

Customer Service: The process of ensuring customer satisfaction by providing assistance and advice on those products or goods provided by a Contractor

Default: The omission or failure to perform a contractual duty

Deviation: Any proposed change(s) or alteration(s) to either the terms and conditions or deliverables within the scope of the written solicitation or contract

Evaluation: The process of examining an offer after opening to determine the contractor's responsibility, responsiveness to requirements, and to ascertain other characteristics of the offer that relate to determination of the successful award

Evaluation Committee: Committee(s) appointed by the requesting agency that advises and assists the procuring office in the evaluation of bids (offers made in response to written solicitations)

Extension: Continuance of a contract for a specified duration upon the agreement of the parties beyond the original Contract Period; not to be confused with "Renewal Period"

Free on Board (F.O.B.) Destination: The delivery charges are included in the quoted price and prepaid by the contractor. Contractor is responsible for all claims associated with damages during delivery of product.

Free on Board (F.O.B.) Point of Origin: The delivery charges are not included in the quoted price and are the responsibility of the agency. Agency is responsible for all claims associated with damages during delivery of product

Foreign Corporation: A foreign corporation that was organized and chartered under the laws of another state, government, or country

Installation Date: The date when the procedures described in "Installation by Contractor" and "Installation by State" as found in the solicitation or contract are completed

Interested Party: A person acting in their personal capacity or an entity entering into a contract or other agreement creating a legal interest therein

Invalid Bid: A bid that does not meet the requirements of the solicitation or cannot be evaluated against the other bids

Invitation to Bid (ITB): A written solicitation used for obtaining competitive offers for Services or Goods

Late Bid: An offer received after the Opening Date and Time

Licensed Software Documentation: The user manuals and any other materials in any form or medium customarily provided by the Contractor to the users of the Licensed Software which will provide the State with sufficient information to operate, diagnose, and maintain the Licensed Software properly, safely, and efficiently

Mandatory/Must: Required, compulsory, or obligatory

May: Discretionary, permitted; used to express possibility

Module (see System): A collection of routines and data structures that perform a specific function of software

Must: See Mandatory/Must and Shall/Will/Must

National Institute for Governmental Purchasing (NIGP): National Institute of Governmental Purchasing – Source used for assignment of universal commodity codes to goods and services

Non-core: See Catalog

Nonnegotiable: These clauses are controlled by state law and are not subject to negotiation

Open Market Purchase: Authorization may be given to an agency to purchase items above direct purchase authority due to the unique nature, price, quantity, location of the using agency, or time limitations by the AS Materiel Division, State Purchasing Bureau

Opening Date and Time: Specified date and time for the public opening of received, labeled, and sealed formal bids

Operating System: The control program in a computer that provides the interface to the computer hardware and peripheral devices, and the usage and allocation of memory resources, processor resources, input/output resources, and security resources

Outsourcing: The contracting out of a business process that an organization may have previously performed internally or for which an organization has a new need to an independent organization from which the process is purchased back

Payroll & Financial Center (PFC): Electronic procurement system of record

Performance Bond: An insurance agreement accompanied by a monetary commitment by which a third party (the surety) accepts liability and guarantees that the Contractor fulfills any and all obligations under the contract

Platform: A specific hardware and Operating System combination that is different from other hardware and Operating System combinations to the extent that a different version of the Licensed Software product is required to execute properly in the environment established by such hardware and Operating System combination

Point of Contact (POC): The person designated to receive communications and to communicate

Pre-Bid Conference: A meeting scheduled for the purpose of clarifying a written solicitation and related expectations

Product: Something that is distributed commercially for use or consumption and that is usually (1) tangible personal property, (2) the result of fabrication or processing, and (3) an item that has passed through a chain of commercial distribution before ultimate use or consumption

Program Error: Code in Licensed Software that produces unintended results or actions or that produces results or actions other than those described in the specifications. A program error includes, without limitation, any Critical Program Error.

Program Set: The group of programs and products, including the Licensed Software specified in the solicitation, plus any additional programs and products licensed by the State under the contract for use by the State

Project: The total scheme, program, or method worked out for the accomplishment of an objective, including all documentation, commodities, and goods to be provided under the contract

Proprietary Information: Trade secrets, academic and scientific research work that is in progress and unpublished or other information that if released would give advantage to business competitors and service no public purpose. See Neb. Rev. Stat. § 84-712.05(3). In accordance with Attorney General Opinions 92068 and 97033, proof that information is proprietary requires identification of specific named competitor(s) advantaged by release of the information and the demonstrated advantage the named competitor(s) would gain by the release of information.

Protest/Grievance: A complaint about a governmental action or decision related to the solicitation or resultant contract, brought by a contractor who has timely submitted a bid response in connection with the award in question to AS Materiel Division or another designated agency with the intention of achieving a remedial result

Public Bid Opening: The process of opening correctly submitted offers at the time and place specified in the written solicitation and in the presence of anyone who wished to attend

Quote: See Bid

Recommended Hardware Configuration: The data processing hardware (including all terminals, auxiliary storage, communication, and other peripheral devices) to the extent used by the State as recommended by the Contractor

Release Date: The date of public release of the written solicitation to seek offers

Renewal Period: Optional contract periods subsequent to the original Contract Period for a specified duration with previously agreed to terms and conditions; not to be confused with “Extension”

Responsible Contractor: A Contractor who has the capability in all respects to perform fully and lawfully all requirements with integrity and reliability to assure good faith performance

Responsive Contractor: A Contractor who has submitted a bid which conforms to all requirements of the solicitation document

Shall: See Must

Should: Expected; suggested, but not necessarily mandatory

Software License: Legal instrument with or without printed material that governs the use or redistribution of licensed software

Sole Source – Commodity: When an item is available from only one source due to the unique nature of the requirement, its contractor, or market conditions

Sole Source – Service: A service of such a unique nature that the contractor selected is clearly and justifiably the only practical source to provide the service. Determination that the contractor selected is justifiably the sole source is based on either the uniqueness of the service or sole availability at the location required

Specifications: The detailed statement, especially of the measurements, quality, materials, and functional characteristics, or other items to be provided under a contract

Subcontractor: Individual or entity with whom the contractor enters a contract to perform a portion of the work awarded to the contractor

System (see Module): Any collection or aggregation of two (2) or more Modules that is designed to function, or is represented by the Contractor as functioning or being capable of functioning, as an entity

Termination: Occurs when the contract expires or either party, pursuant to a power created by agreement or law, puts an end to the contract prior to the stated expiration date; all obligations that are still executory on both sides are discharged but any right based on prior breach or performance survives

Third-Party: Any person or entity, including but not limited to fiduciaries, shareholders, owners, officers, managers, employees, legally disinterested persons, and subcontractors or agents, and their employees. It shall not include any entity or person who is an interested party to the contract or agreement

Trade Secret: Information, including but not limited to, a drawing, formula, pattern, compilation, program, device, method, technique, code, or process that (a) derives independent economic value, actual or potential, from not being known to, and not being ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy (see Neb. Rev. Stat. § 87-502(4))

Trademark: A word, phrase, logo, or other graphic symbol used by a manufacturer or contractor to distinguish its product from those of others, registered with the U.S. Patent and Trademark Office

Upgrade: Any change that improves or alters the basic function of a product of service

Vendor: Inclusive term for any Bidder or Contractor.

Will: See Mandatory/Must/Shall

Work Day: See Business Day

ACRONYM LIST

ARO – After Receipt of Order

ACH – Automated Clearing House

BAFO – Best and Final Offer

COI – Certificate of Insurance

CNVH – Central Nebraska Veterans' Home

CPU – Central Processing Unit

DAS – Department of Administrative Services

ENVH – Eastern Nebraska Veterans' Home

F.O.B. – Free on Board

ICT – Information and Communication Technology

ITB – Invitation to Bid

NIGP – National Institute for Governmental Purchasing

NDVA – Nebraska Department of Veterans' Affairs

NVH – Norfolk Veterans' Home

PA – Participating Addendum

SPB – State Purchasing Bureau

WNVH – Western Nebraska Veterans' Home

I. PROCUREMENT PROCEDURE

A. GENERAL INFORMATION

This Invitation to Bid is designed to solicit bids from qualified Contractors who will be responsible for providing **NOA Elite EX Bariatric Capable Hospital Beds and Related Items** for the Nebraska Department of Veterans' Affairs (NDVA) at its four State Veterans' Homes, the Central Nebraska Veterans' Home ("CNVH"), Eastern Nebraska Veterans' Home ("ENVH"), Norfolk Veterans' Home ("NVH") and Western Nebraska Veterans' Home ("WNVH"), at a competitive and reasonable cost. Terms and Conditions, Project Description and Scope of Work, Bid instructions, and Cost Bid Requirements may be found in Sections II through VI.

Bids shall conform to all instructions, conditions, and requirements included in the solicitation. Prospective Contractors are expected to carefully examine all documents, schedules, and requirements in this solicitation, and respond to each requirement in the format prescribed. Bids may be found non-responsive if they do not conform to the solicitation.

B. PROCURING OFFICE AND COMMUNICATION WITH STATE STAFF AND EVALUATORS

Procurement responsibilities related to this solicitation reside with SPB. The point of contact (POC) for the procurement is as follows:

ITB Number: 6827 OF
Name: Vicki Collins, Procurement Contracts Officer
Agency: State Purchasing Bureau
Address: 1526 K Street, Suite 130
Lincoln, NE 68508
Telephone: 402-471-6500
E-Mail: as.materielprocurement@nebraska.gov

From the date the solicitation is issued until the Intent to Award is issued, communication from the Contractor is limited to the POC listed above. After the Intent to Award is issued, the Contractor may communicate with individuals the State has designated as responsible for negotiating the contract on behalf of the State. No member of the State Government, employee of the State, or member of the Evaluation Committee is empowered to make binding statements regarding this solicitation. The POC will issue any answers, clarifications or amendments regarding this solicitation in writing. Only the SPB or awarding agency can award a contract. Contractors shall not have any communication with, or attempt to communicate or influence any evaluator involved in this solicitation.

The following exceptions to these restrictions are permitted:

1. Contact made pursuant to pre-existing contracts or obligations;
2. Contact required by the schedule of events or an event scheduled later by POC; and
3. Contact required for negotiation and execution of the final contract.

The State reserves the right to reject a contractor's bid, withdraw an Intent to Award, or terminate a contract if the State determines there has been a violation of these procurement procedures.

C. SCHEDULE OF EVENTS

The State expects to adhere to the procurement schedule shown below, but all dates are approximate and subject to change.

ACTIVITY	DATE/TIME
1. Release solicitation	September 29, 2023
2. Last day to submit written questions Questions shall be uploaded via ShareFile using the following link: https://nebraska.sharefile.com/r-rb33a8c1a285a4f0c9b12e6df21cf2165	October 6, 2023
3. State responds to written questions through a solicitation "Addendum" and/or "Amendment" to be posted to the Internet at: https://das.nebraska.gov/materiel/bidopps.html	October 11, 2023
4. Electronic Bid Opening via Zoom Meeting Upload electronic Bid submissions for 6827 OF via ShareFile to: https://nebraska.sharefile.com/r-re695a704fd75477fb2491c0f17ea2d42 IT IS THE BIDDER'S RESPONSIBILITY TO UPLOAD ELECTRONIC FILES WITH ADEQUATE AMOUNT OF TIME IN CASE OF USER, SOFTWARE OR BROWSER ISSUES Join Zoom Meeting https://us02web.zoom.us/j/84986050453?pwd=TWp4U2FzVkpDN1lsMm9reNZEWi9wZz09 Meeting ID: 849 8605 0453 Passcode: 309484 One tap mobile +17193594580,,84986050453#,,,,*309484# US +12532050468,,84986050453#,,,,*309484# US Dial by your location • +1 719 359 4580 US • +1 253 205 0468 US • +1 253 215 8782 US (Tacoma) • +1 346 248 7799 US (Houston) • +1 669 444 9171 US • +1 669 900 6833 US (San Jose) • +1 360 209 5623 US • +1 386 347 5053 US • +1 507 473 4847 US • +1 564 217 2000 US • +1 646 931 3860 US • +1 689 278 1000 US • +1 929 205 6099 US (New York) • +1 301 715 8592 US (Washington DC) • +1 305 224 1968 US • +1 309 205 3325 US • +1 312 626 6799 US (Chicago) Meeting ID: 849 8605 0453 Passcode: 309484 Find your local number: https://us02web.zoom.us/u/kb5bVULREF	October 20, 2023 2:00 PM Central Time
5. Review for conformance with bid requirements	TBD
6. Evaluation period	TBD
7. Post "Notification of Intent to Award" to Internet at: http://das.nebraska.gov/materiel/purchasing.html	TBD
8. Contract award	TBD

D. WRITTEN QUESTIONS AND ANSWERS

Questions regarding the meaning or interpretation of any solicitation provision must be submitted in writing to SPB and clearly marked "ITB Number 6827 OF; **NOA Elite EX Bariatric Capable Hospital Beds and Related Items Questions**". POC is not obligated to respond to questions that are received late per the Schedule of Events.

Contractors should present, as questions, any assumptions upon which the Contractor's bid is or might be developed. Bids will be evaluated without consideration of any known or unknown assumptions of a Contractor. The contract will not incorporate any known or unknown assumptions of a Contractor.

Questions should be uploaded using the ShareFile link provided in the ITB Schedule of Events, Section I.C. It is recommended that Contractors submit questions using the following format.

Solicitation Section Reference	Solicitation Page Number	Question

Written answers will be posted at <https://das.nebraska.gov/materiel/bidopps.html> per the Schedule of Events.

E. SECRETARY OF STATE/TAX COMMISSIONER REGISTRATION REQUIREMENTS (Nonnegotiable)

All Contractors must be authorized to transact business in the State and comply with all Nebraska Secretary of State Registration requirements. The Contractor who is the recipient of an Intent to Award will be required to certify that it has complied and produce a true and correct copy of its current (within ninety (90) calendar days of the intent to award) Certificate or Letter of Good Standing, or in the case of a sole proprietorship, provide written documentation of sole proprietorship and the United States Citizenship Attestation Form, available on the DAS website at: <http://das.nebraska.gov/materiel/purchasing.html>. This must be accomplished prior to execution of the contract.

F. ETHICS IN PUBLIC CONTRACTING

The State reserves the right to reject bids, withdraw an intent to award or award, or terminate a contract if a Contractor commits or has committed ethical violations, which include, but are not limited to:

1. Offering or giving, directly or indirectly, a bribe, fee, commission, compensation, gift, gratuity, or anything of value to any person or entity in an attempt to influence the bidding process;
2. Using the services of lobbyists, attorneys, political activists, or consultants to influence or subvert the bidding process;
3. Being considered for, presently being, or becoming debarred, suspended, ineligible, or excluded from contracting with any state or federal entity;
4. Submitting a bid on behalf of another party or entity;
5. Colluding with any person or entity to influence the bidding process, submit sham bids, preclude bidding, fix pricing or costs, create an unfair advantage, subvert the bid, or prejudice the State.

The Contractor shall include this clause in any subcontract entered into for the exclusive purpose of performing this contract.

Contractor shall report any violations of this clause throughout the bidding process and throughout the term of this contract for both the successful Contractor and its subcontractors.

G. DEVIATIONS FROM THE INVITATION TO BID

The requirements contained in the solicitation (Sections II through VI) become a part of the terms and conditions of the contract resulting from this solicitation. Any deviations from the solicitation in Sections II through VI must be clearly defined by the bidder in its bid and, if accepted by the State, will become part of the contract. Any specifically defined deviations must not be in conflict with the basic nature of the solicitation, solicitation requirements, or applicable state or federal laws or statutes. The State discourages deviations and reserves the right to reject proposed deviations.

H. SUBMISSION OF BIDS

The State is only accepting electronic responses submitted in accordance with this ITB. The State will not accept bids by mail, email, voice, or telephone, unless otherwise explicitly stated in writing by the State. Bids must be submitted via ShareFile by the date and time of the bid opening per the Schedule of Events. No late bids will be accepted.

Pages may be consecutively numbered for the entire bid or may be numbered consecutively within sections. Figures and tables should be numbered and referenced in the text by that number. They should be placed as close as possible to the referencing text.

It is the responsibility of the bidder to check the website for all information relevant to this ITB to include addenda and/or amendments issued prior to the opening date. The website can be found here: <https://das.nebraska.gov/materiel/bidopps.html>. If the bidder's bid is presented in such a fashion that makes evaluation difficult or overly time consuming the State reserves the right to reject the bid as non-conforming.

Note to bidders: Not all browsers are compatible with ShareFile. Currently Chrome, Internet Explorer and Firefox are compatible. After the bidder clicks the bid submission link, the bidder will be prompted to enter contact information including an e-mail address. By entering an e-mail address, the bidder should receive a confirmation email confirming the successful upload directly from ShareFile.

The ShareFile link for uploading ITB response(s) is provided in the ITB Schedule of Events, Section I.C.

*****UNLESS OTHERWISE NOTED, DO NOT SUBMIT DOCUMENTS
THAT CAN ONLY BE ACCESSED WITH A PASSWORD*****

1. **Proprietary Information:** The Bid and Proprietary information should be uploaded as separate and distinct files.
 - a. If duplicated bids are submitted, the State will retain only the most recently submitted response.
 - b. If it is the bidder's intent to submit multiple bids, the bidder must clearly identify the separate submissions.
 - c. It is the bidder's responsibility to allow time for electronic uploading. All file uploads must be completed by the Opening date and time per the Schedule of Events. No late bids will be accepted.

2. **Electronic Bid File Names:** The bidder should clearly identify the uploaded ITB bid files. To assist in identification the bidder should use the following naming convention:
 - a. 6827 OF, NOA Elite EX Bariatric Capable Hospital Beds and Related Items, NAME OF BIDDER Bid
 - b. If multiple files are submitted for one bid, add number of files to file names, e.g.:
 - i. 6827 OF, NOA Elite EX Bariatric Capable Hospital Beds and Related Items, NAME OF BIDDER Bid File 1 of 2;
 - ii. 6827 OF, NOA Elite EX Bariatric Capable Hospital Beds and Related Items, NAME OF BIDDER Bid File 2 of 2, etc.

The "Invitation to Bid for Commodities Contract" form must be signed manually in ink or by DocuSign and returned by the bid opening date and time along with the bidder's bid and any other requirements as stated in the Invitation to Bid document in order for the bidder's Invitation to Bid response to be evaluated.

By signing the "Invitation to Bid for Commodities Contract" form, the bidder guarantees compliance with the provisions stated in this Invitation to Bid.

I. BID PREPARATION COSTS

The State shall not incur any liability for any costs incurred by Contractors in replying to this solicitation, including any activity related to bidding on this solicitation.

J. FAILURE TO COMPLY WITH INVITATION TO BID

Violation of the terms and conditions contained in this solicitation or any resultant contract, at any time before or after the award, shall be grounds for action by the State which may include, but is not limited to, the following:

1. Rejection of a Contractor's bid;
2. Withdrawal of the Intent to Award;
3. Withdrawal of the Award;
4. Negative documentation regarding vendor performance;
5. Termination of the resulting contract;
6. Legal action; or,
7. Suspension of the Contractor from further bidding with the State for the period of time relative to the seriousness of the violation, such period to be within the sole discretion of the State.

K. BID CORRECTIONS

A contractor may correct a mistake in a bid prior to the time of opening by giving written notice to the State of intent to withdraw the bid for modification or to withdraw the bid completely. Changing a bid after opening may be permitted if the change is made to correct a minor error that does not affect price, quantity, quality, delivery, or contractual conditions. In case of a mathematical error in extension of price, unit price shall govern.

L. LATE BIDS

Bids received after the time and date of the bid opening will be considered late bids. Late bids will be returned unopened, if requested by the Contractor and at Contractor's expense. The State is not responsible for bids that are late or lost regardless of cause or fault.

M. BID OPENING

Anyone may attend the opening. It is considered a public opening. The Buyer will read the names of the respondents. Depending upon the complexity of the bid for goods, the Buyer may read the bids aloud or allow bids to be available for viewing by the public during the bid opening. Once the bid opening has concluded, the bids will not be available for viewing until the Intent to Award has been posted. An initial bid tabulation will be posted to the website as soon as feasible. Information identified as proprietary by the submitting contractor, in accordance with the solicitation and state statute, will not be posted. If the state determines submitted information should not be withheld, in accordance with the [Public Records Act](#), or if ordered to release any withheld information, said information may then be released. The submitting contractor will be notified of the release and it shall be the obligation of the submitting contractor to take further action if it believes the information should not be released.

N. INVITATION TO BID REQUIREMENTS

The bids will first be examined to determine if all requirements listed below have been addressed and whether further evaluation is warranted. Bids not meeting the requirements may be rejected as non-responsive. The requirements are as follows:

1. Original Commodity ITB form signed using an indelible method (electronic signatures approved by the Nebraska Secretary of State are acceptable);
2. Clarity and responsiveness of the bid;
3. Completed Sections II through VI;
4. State's Bid Sheet.

O. EVALUATION OF BIDS

All bids that are responsive to the solicitation will be evaluated based on the following:

1. Neb. Rev. Stat. § 81-161 allows the State to consider a variety of factors, including, but not limited to, the quality of performance of previous contracts to be considered when evaluating responses to competitively bid solicitations in determining the lowest responsible bidder. Information obtained from any Vendor Performance Notice or any Vendor Improvement Request (See Terms & Conditions, Section H) may be used in evaluating responses to solicitations for goods and services to determine the best value for the State.
2. Neb. Rev. Stat. § 73-107 allows for a preference for a resident disabled veteran or business located in a designated enterprise zone. When a state contract is to be awarded to the lowest responsible contractor, a resident disabled veteran or a business located in a designated enterprise zone under the Enterprise Zone Act shall be allowed a preference over any other resident or nonresident contractor, if all other factors are equal.

Resident disabled veterans means any person (a) who resides in the State of Nebraska, who served in the United States Armed Forces, including any reserve component or the National Guard, who was discharged or otherwise separated with a characterization of honorable or general (under honorable conditions), and who possesses a disability rating letter issued by the United States Department of Veterans Affairs establishing a service-connected disability or a disability determination from the United States Department of Defense and (b)(i) who owns and controls a business or, in the case of a publicly owned business, more than fifty percent of the stock is owned by one or more persons described in subdivision (a) of this subsection and (ii) the management and daily business operations of the business are controlled by one or more persons described in subdivision(a) of this subsection. Any contract entered into without compliance with this section shall be null and void.

Therefore, if a resident disabled veteran or business located in a designated enterprise zone submits a bid in accordance with Neb. Rev. Stat. § 73-107 and has so indicated on the ITB cover page under "Contractor must complete the following" requesting priority/preference to be considered in the award of this contract, the following will need to be submitted by the contractor within ten (10) business days of request:

- a. Documentation from the United States Armed Forces confirming service;
- b. Documentation of discharge or otherwise separated characterization of honorable or general (under honorable conditions);
- c. Disability rating letter issued by the United States Department of Veterans Affairs establishing a service-connected disability or a disability determination from the United States Department of Defense; and

- d. Documentation which shows ownership and control of a business or, in the case of a publicly owned business, more than fifty percent of the stock is owned by one or more persons described in subdivision (a) of this subsection; and the management and daily business operations of the business are controlled by one or more persons described in subdivision (a) of this subsection.

Failure to submit the requested documentation within ten (10) business days of notice will disqualify the contractor from consideration of the preference.

P. REFERENCE AND CREDIT CHECKS

The State reserves the right to conduct and consider reference and credit checks. The State reserves the right to use third parties to conduct reference and credit checks. By submitting a bid in response to this solicitation, the contractor grants to the State the right to contact or arrange a visit in person with any or all of the contractor's clients. Reference and credit checks may be grounds to reject a bid, withdraw an intent to award, or rescind the award of a contract.

Q. AWARD

The State reserves the right to evaluate bids and award contracts in a manner using criteria selected at the State's discretion and in the State's best interest. After evaluation of the bids, or at any point in the solicitation process, the State of Nebraska may take one or more of the following actions:

1. Amend the solicitation;
2. Extend the time of or establish a new bid opening time;
3. Waive deviations or errors in the State's solicitation process and in contractor bids that are not material, do not compromise the solicitation process or a contractor's bid, and do not improve a contractor's competitive position;
4. Accept or reject a portion of or all of a bid;
5. Accept or reject all bids;
6. Withdraw the solicitation;
7. Elect to rebid the solicitation;
8. Award single lines or multiple lines to one or more contractors; or,
9. Award one or more all-inclusive contracts.

The State of Nebraska may consider, but is not limited to considering, one or more of the following award criteria:

1. Price;
2. Location;
3. Quality;
4. Delivery time;
5. Contractor qualifications and capabilities;
6. State contract management requirements and/or costs; and,

The solicitation does not commit the State to award a contract. Once intent to award decision has been determined, it will be posted to the internet at: <https://das.nebraska.gov/materiel/bidopps.html>

Any protests must be filed by a contractor within ten (10) business days after the intent to award decision is posted to the internet. Grievance and protest procedure is available on the internet at: https://das.nebraska.gov/materiel/docs/pdf/ProtestGrievanceWithGuidance_08042021.pdf

R. SPECIFICATIONS

Any manufacturer's names, trade names, brand names, information and/or catalog numbers listed in a specification are for reference and not intended to limit competition, but will be used as the standard by which equivalent material offered will be judged. The Materiel Administrator or his or her designee will be the sole judge of equivalency. The Contractor may offer any brands which meets or exceeds the specification. When a specific product is required, the solicitation will so state. Any item bid is to be the latest current model under standard production at the time of order. No used or refurbished equipment will be accepted, unless otherwise stated.

S. CORE LIST AND CATALOG/NON-CORE

The State of Nebraska intends to enter into a Contract(s) for state agencies and/or facilities. The contract(s) will be for a list of common use items identified as a Core List and additional items identified as a Catalog/Non-Core List. Catalog/Non-Core List items shall be represented by a catalog or current manufacturer price list(s) containing items not called out in the Core List, as shown in **Attachment A, 6827 OF, NOA ELITE EX BARIATRIC CAPABLE HOSPITAL BEDS AND RELATED ITEMS BID SHEET.**

1. The Core List shall contain the most repetitively purchased items and will represent those products which the State wishes to establish as standard items based upon their value to the State in terms of quality and

price. The Core List shall be subject to a greater discount than the Catalog/Non-Core item list. The State will not accept substitutions on the products listed on the Core List.

2. The Core List identifies the most commonly purchased items but is not a complete list of items purchased by the State, nor does it guarantee future purchase of these products. The State reserves the right to add or remove items from the Core Item list based on usage.
3. Catalog/Non-Core List items are defined as those additional items available from the contractor not listed as part of the Core List. Prices for Catalog/Non-Core items shall be determined by applying the quoted discount for the item(s)/category to the manufacturer's current catalog or manufacturer contractor's price list(s). The discount percentage for the Catalog/Non-Core items shall remain firm for the duration of the contract period.
4. All items not included on the Core List shall be considered Catalog/Non-Core Items.
5. At the request of the State Purchasing Bureau, the contractor shall block availability on certain Catalog/Non-Core items as identified by State Purchasing Bureau (e.g., printing, weapons, furniture, vehicles, micrographic equipment/copiers, mail equipment, and office supplies).
6. Any quantities stated are estimated annual quantities and shall not be construed to be either a minimum or a maximum. The State will not accept substitutions.
7. A manufacturer's model/number has been provided for each item, if requested.
8. In those cases where items may have been more than one brand name, the contractor may submit a bid on either brand. Please indicate which brand was proposed. Contractor must complete **Attachment A, 6827 OF, NOA ELITE EX BARIATRIC CAPABLE HOSPITAL BEDS AND RELATED ITEMS BID SHEET**. Pay special attention to the unit of measure.
9. Prices for Catalog/Non-Core items shall be determined by applying the quoted discount for the item to the manufacturer's current catalog or price list. The percentage discount for the items shall remain firm for the duration of the contract period. Bidder Contractor must clearly state the date of the catalog or price list used and provide a copy of the catalog to the State Purchasing Bureau upon request.
10. The pricing structure, consisting of all pricing formulas and pertinent information, for all non-core items must be clearly defined and documented for future auditing purposes.
11. The percentage discount rate for Catalog/Non-Core items or categories will not decrease during the life of the contract.
12. A firm percentage rate must be quoted by item or category, but a percentage range will not be considered by item or category.
13. Catalog/Non-Core Categories have been identified as follows:
 - a. Bariatric Capable Hospital Beds (excluding core items)
 - b. Head and Foot Boards (excluding core items)
 - c. Patient Safety Assist Attachments (excluding core items)
 - d. Bedside Safety Mat (excluding core items)
 - e. Bariatric Mattresses and Accessories (excluding core items)
14. After award of the contract(s), the contractor shall supply additional copies of the current catalog or price list used for this solicitation for distribution to any requesting state agency at no charge within ten (10) business days of request.
15. Additional catalogs and/or price lists may be required and shall be provided without charge.
16. Any catalog or price list revisions which occur during the duration of the contract shall be provided upon request and without charge.
17. Usage reports may be requested by the State Purchasing Bureau. The reporting period may be determined based on need and may include the following:
 - a. Fill rate information for Core List and Catalog/Non-Core items, statewide and by agency to include the number of orders received, orders processed, back orders, and partially filled orders.

- b. Usage reports by agency and statewide indicating the numbers of each Core List and Catalog/Non-Core item sold.

18. Any additional report the State Purchasing Bureau may deem necessary

19. Contractor will not substitute any Core List item that has been awarded without prior written approval of State Purchasing Bureau.

T. ALTERNATE/EQUIVALENT BIDS

Contractor may offer bids which are at variance from the express specifications of the solicitation. The State reserves the right to consider and accept such bids if, in the judgment of SPB, the bid will result in goods and/or services equivalent to or better than those which would be supplied in the original bid specifications. Contractor must indicate on the solicitation the manufacturer's name, number and shall submit with their bid, sketches, descriptive literature and/or complete specifications. Reference to literature submitted with a previous bid will not satisfy this provision. Bids which do not comply with these requirements are subject to rejection. In the absence of any stated deviation or exception, the bid will be accepted as in strict compliance with all terms, conditions and specification, and the Contractor shall be held liable therefore.

U. LUMP SUM OR "ALL OR NONE" BIDS

The State reserves the right to purchase item-by-item, by groups or as a total when the State may benefit by so doing. Contractors may submit a bid on an "all or none" or "lump sum" basis, but should also submit a bid on an item-by-item basis. The term "all or none" means a conditional bid which requires the purchase of all items on which bids are offered and bidder declines to accept award on individual items; a "lump sum" bid is one in which the bidder offers a lower price than the sum of the individual bids if all items are purchased, but agrees to deliver individual items at the prices quoted.

"LUMP SUM" OR "ALL OR NONE" BIDS SHOULD BE CONSPICUOUSLY MARKED ON THE FIRST PAGE OF THE ITB AND BID SHEET (IF APPLICABLE)

V. ALTERNATIVE SUBMISSION METHODS PROHIBITED

SPB will not accept bids by mail, email, voice, or telephone bid **except** for one-time purchases under \$50,000.00.

W. BID TABULATIONS

Bid tabulations are available on the website at: <https://das.nebraska.gov/materiel/bidopps.html>.

X. REJECTION OF BIDS

The State reserves the right to reject any or all bids, wholly or in part, in the best interest of the State.

Y. RESIDENT BIDDER

Pursuant to Neb. Rev. Stat. §§ 73-101.01 through 73-101.02, a resident bidder shall be allowed a preference against a non-resident bidder from a state which gives or requires a preference to bidders from that state. The preference shall be equal to the preference given or required by the state of the nonresident bidders. Where the lowest responsible bid from a resident bidder is equal in all respects to one from a nonresident bidder from a state which has no preference law, the resident bidder shall be awarded the contract. The provision of this preference shall not apply to any contract for any project upon which federal funds would be withheld because of the provisions of this preference.

II. TERMS AND CONDITIONS

By signing the solicitation, Contractor agrees to be legally bound by all the accepted terms and conditions as well as any proposed alternative terms and conditions submitted with the bid. The State reserves the right to negotiate rejected or proposed alternative language. If the State and Contractor fail to agree on the final Terms and Conditions, the State reserves the right to reject the bid. The State is soliciting bids in response to the solicitation. The State reserves the right to reject bids that attempt to substitute the Contractor's commercial contracts and/or documents for this solicitation.

The Contractor should submit with their bid any license, user agreement, service level agreement, or similar documents that the Contractor wants incorporated in the Contract. Upon notice of Intent to Award, the Contractor must submit a copy of these documents in an editable Word format. The State will not consider incorporation of any document not submitted with the Contractor's bid. These documents shall be subject to negotiation and will be incorporated as addendums if agreed to by the Parties.

If a conflict or ambiguity arises after the addendums have been negotiated and agreed to, the addendums shall be interpreted as follows:

1. If only one (1) Party's document has a particular clause then that clause shall control;
2. If both Party's documents have a similar clause, but the clauses do not conflict, the clauses shall be read together;
3. If both Party's documents have a similar clause, but the clauses conflict, the State's clause shall control.

A. GENERAL

The contract resulting from this solicitation shall incorporate the following documents:

1. Invitation to Bid and Addenda;
2. Amendments to the solicitation;
3. Questions and Answers;
4. Contractor's bid response;
5. The executed Contract and any Addenda, if applicable, and properly submitted documents; and,
6. Amendments to the Contract

These documents constitute the entirety of the contract.

Unless otherwise specifically stated in a future contract amendment, in case of any conflict between the incorporated documents, the documents shall govern in the following order of preference with number one (1) receiving preference over all other documents and with each lower numbered document having preference over any higher numbered document: 1) Amendment to the executed Contract with the most recent dated amendment having the highest priority, 2) executed Contract and any attached Addenda, 3) Amendments to solicitation and any Questions and Answers, 4) the original solicitation document and any Addenda, and 5) the Contractor's submitted Bid.

Any ambiguity or conflict in the contract discovered after its execution, not otherwise addressed herein, shall be resolved in accordance with the rules of contract interpretation as established in the State.

B. NOTIFICATION

Contractor and State shall identify the contract manager who shall serve as the point of contact for the executed contract.

Communications regarding the executed contract shall be in writing and shall be deemed to have been given if delivered personally; electronically, return receipt requested; or mailed, return receipt requested. All notices, requests, or communications shall be deemed effective upon receipt. Either Party may change its address for notification purposes by giving notice of the change, and setting forth the new address and an effective date.

C. NOTICE (POC)

The State reserves the right to appoint a Buyer's Representative to manage [or assist the Buyer in managing] the contract on behalf of the State. The Buyer's Representative will be appointed in writing, and the appointment document will specify the extent of the Buyer's Representative authority and responsibilities. If a Buyer's Representative is appointed, the Contractor will be provided a copy of the appointment document and is expected to cooperate accordingly with the Buyer's Representative. The Buyer's Representative has no authority to bind the State to a contract, amendment, addendum, or other change or addition to the contract.

D. GOVERNING LAW (Nonnegotiable)

Notwithstanding any other provision of this contract, or any amendment or addendum(s) entered into contemporaneously or at a later time, the parties understand and agree that, (1) the State of Nebraska is a sovereign state and its authority to contract is therefore subject to limitation by the State's Constitution, statutes, common law, and regulation; (2) this contract will be interpreted and enforced under the laws of the State of Nebraska; (3) any

action to enforce the provisions of this contract must be brought in the State of Nebraska per state law; (4) the person signing this contract on behalf of the State of Nebraska does not have the authority to waive the State's sovereign immunity, statutes, common law, or regulations; (5) the indemnity, limitation of liability, remedy, and other similar provisions of the final contract, if any, are entered into subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity; and, (6) all terms and conditions of the final contract, including but not limited to the clauses concerning third-party use, licenses, warranties, limitations of liability, governing law and venue, usage verification, indemnity, liability, remedy or other similar provisions of the final contract are entered into specifically subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity.

The Parties must comply with all applicable local, state and federal laws, ordinances, rules, orders, and regulations.

E. AMENDMENT

This Contract may be amended in writing, within scope, upon the agreement of both parties.

F. CHANGE ORDERS OR SUBSTITUTIONS

The State and the Contractor, upon the written agreement, may make changes to the contract within the general scope of the solicitation. Changes may involve specifications, the quantity of work, or such other items as the State may find necessary or desirable. Corrections of any deliverable, service, or work required pursuant to the contract shall not be deemed a change. The Contractor may not claim forfeiture of the contract by reasons of such changes.

The Contractor shall prepare a written description of the work required due to the change and an itemized cost sheet for the change. Changes in work and the amount of compensation to be paid to the Contractor shall be determined in accordance with applicable unit prices if any, a pro-rated value, or through negotiations. The State shall not incur a price increase for changes that should have been included in the Contractor's bid, were foreseeable, or result from difficulties with or failure of the Contractor's bid or performance.

No change shall be implemented by the Contractor until approved by the State, and the Contract is amended to reflect the change and associated costs, if any. If there is a dispute regarding the cost, but both parties agree that immediate implementation is necessary, the change may be implemented, and cost negotiations may continue with both Parties retaining all remedies under the contract and law.

In the event any product is discontinued or replaced upon mutual consent during the contract period or prior to delivery, the State reserves the right to amend the contract or purchase order to include the alternate product at the same price.

*****Contractor will not substitute any item that has been awarded without prior written approval of SPB*****

G. RECORD OF VENDOR PERFORMANCE

The State may document the vendor's performance, which may include, but is not limited to, the customer service provided by the vendor, the ability of the vendor, the skill of the vendor, and any instance(s) of products or services delivered or performed which fail to meet the terms of the purchase order, contract, and/or Invitation to Bid specifications. In addition to other remedies and options available to the State, the State may issue one or more notices to the vendor outlining any issues the State has regarding the vendor's performance for a specific contract ("Vendor Performance Notice"). The State may also document the Vendor's performance in a report, which may or may not be provided to the vendor ("Vendor Improvement Request"). The Vendor shall respond to any Vendor Performance Notice or Vendor Improvement Request in accordance with such notice or request. At the sole discretion of the State, such Vendor Performance Notices and Vendor Improvement Requests may be placed in the State's records regarding the vendor and may be considered by the State and held against the vendor in any future contract or award opportunity.

H. NOTICE OF POTENTIAL CONTRACTOR BREACH

If Contractor breaches the contract or anticipates breaching the contract, the Contractor shall immediately give written notice to the State. The notice shall explain the breach or potential breach, a proposed cure, and may include a request for a waiver of the breach if so desired. The State may, in its discretion, temporarily or permanently waive the breach. By granting a waiver, the State does not forfeit any rights or remedies to which the State is entitled by law or equity, or pursuant to the provisions of the contract. Failure to give immediate notice, however, may be grounds for denial of any request for a waiver of a breach.

I. BREACH

Either Party may terminate the contract, in whole or in part, if the other Party breaches its duty to perform its obligations under the contract in a timely and proper manner. Termination requires written notice of default and a thirty (30) calendar day (or longer at the non-breaching Party's discretion considering the gravity and nature of the default) cure period. Said notice shall be delivered by email, read-receipt requested; Certified Mail, Return Receipt Requested; or in person with proof of delivery. Allowing time to cure a failure or breach of contract does not waive

the right to immediately terminate the contract for the same or different contract breach which may occur at a different time.

In case of breach by the Contractor, the State may, without unreasonable delay, make a good faith effort to make a reasonable purchase or contract to purchased goods in substitution of those due from the contractor. The State may recover from the Contractor as damages the difference between the costs of covering the breach. Notwithstanding any clause to the contrary, the State may also recover the contract price together with any incidental or consequential damages defined in UCC Section 2-715, but less expenses saved in consequence of Contractor's breach. OR In case of default of the Contractor, the State may contract the service from other sources and hold the Contractor responsible for any excess cost occasioned thereby.

The State's failure to make payment shall not be a breach, and the Contractor shall retain all available statutory remedies. (See Indemnity - Self-Insurance and Payment)

J. NON-WAIVER OF BREACH

The acceptance of late performance with or without objection or reservation by a Party shall not waive any rights of the Party nor constitute a waiver of the requirement of timely performance of any obligations remaining to be performed.

K. SEVERABILITY

If any term or condition of the contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and conditions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the provision held to be invalid or illegal.

L. INDEMNIFICATION

1. GENERAL

The Contractor agrees to defend, indemnify, and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials ("the indemnified parties") from and against any and all claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses ("the claims"), sustained or asserted against the State for personal injury, death, or property loss or damage, arising out of, resulting from, or attributable to the willful misconduct, negligence, error, or omission of the Contractor, its employees, subcontractors, consultants, representatives, and agents, resulting from this contract, except to the extent such Contractor liability is attenuated by any action of the State which directly and proximately contributed to the claims.

2. INTELLECTUAL PROPERTY

The Contractor agrees it will, at its sole cost and expense, defend, indemnify, and hold harmless the indemnified parties from and against any and all claims, to the extent such claims arise out of, result from, or are attributable to, the actual or alleged infringement or misappropriation of any patent, copyright, trade secret, trademark, or confidential information of any third party by the Contractor or its employees, subcontractors, consultants, representatives, and agents; provided, however, the State gives the Contractor prompt notice in writing of the claim. The Contractor may not settle any infringement claim that will affect the State's use of the Licensed Software without the State's prior written consent, which consent may be withheld for any reason.

If a judgment or settlement is obtained or reasonably anticipated against the State's use of any intellectual property for which the Contractor has indemnified the State, the Contractor shall, at the Contractor's sole cost and expense, promptly modify the item or items which were determined to be infringing, acquire a license or licenses on the State's behalf to provide the necessary rights to the State to eliminate the infringement, or provide the State with a non-infringing substitute that provides the State the same functionality. At the State's election, the actual or anticipated judgment may be treated as a breach of warranty by the Contractor, and the State may receive the remedies provided under this solicitation.

3. SELF-INSURANCE (Statutory)

The State is self-insured for any loss and purchases excess insurance coverage pursuant to Neb. Rev. Stat. § 81-8,239.01. If there is a presumed loss under the provisions of this contract, Contractor may file a claim with the Office of Risk Management pursuant to Neb. Rev. Stat. §§ 81-8,829 through 81-8,306 for review by the State Claims Board. The State retains all rights and immunities under the State Miscellaneous (§ 81-8,294), Tort (§ 81-8,209), and Contract Claim Acts (§ 81-8,302), as outlined in Neb. Rev. Stat. § 81-8,209 et seq. and under any other provisions of law and accepts liability under this contract to the extent provided by law.

4. ALL REMEDIES AT LAW

Nothing in this contract shall be construed as an indemnification by one party of the other for liabilities of a party or third parties for property loss or damage or death or personal injury arising out of and during the performance of this contract. Any liabilities or claims for property loss or damages or for death or personal injury by a party or its agents, employees, contractors or assigns or by third persons, arising out of and during the performance of this lease shall be determined according to applicable law.

The Parties acknowledge that Attorney General for the State is required by statute to represent the legal interests of the State, and that any provision of this indemnity clause is subject to the statutory authority of the Attorney General.

M. ATTORNEY'S FEES

In the event of any litigation, appeal, or other legal action to enforce any provision of the contract, the Parties agree to pay all expenses of such action, as permitted by law and if ordered by the court, including attorney's fees and costs, if the other Party prevails.

N. ASSIGNMENT, SALE, OR MERGER

Either Party may assign the contract upon mutual written agreement of the other Party. Such agreement shall not be unreasonably withheld.

The Contractor retains the right to enter into a sale, merger, acquisition, internal reorganization, or similar transaction involving Contractor's business. Contractor agrees to cooperate with the State in executing amendments to the contract to allow for the transaction. If a third party or entity is involved in the transaction, the Contractor will remain responsible for performance of the contract until such time as the person or entity involved in the transaction agrees in writing to be contractually bound by this contract and perform all obligations of the contract.

O. CONTRACTING WITH OTHER POLITICAL SUBDIVISIONS OF THE STATE OR ANOTHER STATE

The Contractor may, but shall not be required to, allow agencies, as defined in Neb. Rev. Stat. § 81-145, to use this contract. The terms and conditions, including price, of the contract may not be amended. The State shall not be contractually obligated or liable for any contract entered into pursuant to this clause.

The Contractor may, but shall not be required to, allow other states, agencies or divisions of other states, or political subdivisions of other states to use this contract. The terms and conditions, including price, of this contract shall apply to any such contract, but may be amended upon mutual consent of the Parties. The State of Nebraska shall not be contractually or otherwise obligated or liable under any contract entered into pursuant to this clause. The State shall be notified if a contract is executed based upon this contract.

P. FORCE MAJEURE

Neither Party shall be liable for any costs or damages, or for default resulting from its inability to perform any of its obligations under the contract due to an unforeseeable natural or man-made event outside the control and not the fault of the affected Party ("Force Majeure Event"). The Party so affected shall immediately make a written request for relief to the other Party, and shall have the burden of proof to justify the request. The other Party may grant the relief requested; relief may not be unreasonably withheld. Labor disputes with the impacted Party's own employees will not be considered a Force Majeure Event.

Q. CONFIDENTIALITY

All materials and information provided by the Parties or acquired by a Party on behalf of the other Party shall be regarded as confidential information. All materials and information provided or acquired shall be handled in accordance with federal and state law, and ethical standards. Should said confidentiality be breached by a Party, the Party shall notify the other Party immediately of said breach and take immediate corrective action.

It is incumbent upon the Parties to inform their officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a (i)(1), which is made applicable by 5 U.S.C. 552a (m)(1), provides that any officer or employee, who by virtue of his/her employment or official position has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

R. EARLY TERMINATION

The contract may be terminated as follows:

1. The State and the Contractor, by mutual written agreement, may terminate the contract at any time.

2. The State, at its sole discretion, may terminate the contract for any reason upon thirty (30) calendar days' written notice to the Contractor. Such termination shall not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of termination the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.
3. The State may terminate the contract immediately for any of the following reasons:
 - a. the State determines the Contractor has violated a material term of the Contract, triggering Section I of this Contract;
 - b. if directed to do so by statute;
 - c. Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
 - d. a trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
 - e. fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors, or shareholders;
 - f. an involuntary proceeding has been commenced by any party against the Contractor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least sixty (60) calendar days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the Contractor has been decreed or adjudged a debtor;
 - g. a voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
 - h. Contractor intentionally discloses confidential information;
 - i. Contractor has or announces it will discontinue support of the deliverable; and,
 - j. In the event funding is no longer available.

S. CONTRACT CLOSEOUT

Upon termination of the contract for any reason the Contractor shall within thirty (30) days, unless stated otherwise herein:

1. Transfer all completed or partially completed deliverables to the State;
2. Transfer ownership and title to all completed or partially completed deliverables to the State;
3. Return to the State all information and data, unless the Contractor is permitted to keep the information or data by contract or rule of law. Contractor may retain one copy of any information or data as required to comply with applicable work product documentation standards or as are automatically retained in the course of Contractor's routine back up procedures;
4. Cooperate with any successor contactor, person or entity in the assumption of any or all of the obligations of this contract;
5. Cooperate with any successor contactor, person or entity with the transfer of information or data related to this contract;
6. Return or vacate any state owned real or personal property; and
7. Return all data in a mutually acceptable format and manner.

Nothing in this section should be construed to require the Contractor to surrender intellectual property, real or person property, or information or data owned by the Contractor for which the State has no legal claim.

III. CONTRACTOR DUTIES

A. INDEPENDENT CONTRACTOR / OBLIGATIONS

It is agreed that the Contractor is an independent contractor and that nothing contained herein is intended or should be construed as creating or establishing a relationship of employment, agency, or a partnership.

The Contractor is solely responsible for fulfilling the contract. The Contractor or the Contractor's representative shall be the sole point of contact regarding all contractual matters.

The Contractor shall secure, at its own expense, all personnel required to perform the services under the contract. The personnel the Contractor uses to fulfill the contract shall have no contractual or other legal relationship with the State; they shall not be considered employees of the State and shall not be entitled to any compensation, rights or benefits from the State, including but not limited to, tenure rights, medical and hospital care, sick and vacation leave, severance pay, or retirement benefits.

By-name personnel commitments made in the Contractor's bid shall not be changed without the prior written approval of the State. Replacement of these personnel, if approved by the State, shall be with personnel of equal or greater ability and qualifications.

The Contractor warrants that all persons assigned to the project shall be employees of the Contractor or a subcontractor and shall be fully qualified to perform the work required herein. Personnel employed by the Contractor or a subcontractor to fulfill the terms of the contract shall remain under the sole direction and control of the Contractor or the subcontractor respectively.

With respect to its employees, the Contractor agrees to be solely responsible for the following:

1. Any and all pay, benefits, and employment taxes and/or other payroll withholding;
2. Any and all vehicles used by the Contractor's employees, including all insurance required by state law;
3. Damages incurred by Contractor's employees within the scope of their duties under the contract;
4. Maintaining Workers' Compensation and health insurance that complies with state and federal law and submitting any reports on such insurance to the extent required by governing law;
5. Determining the hours to be worked and the duties to be performed by the Contractor's employees; and,
6. All claims on behalf of any person arising out of employment or alleged employment (including without limit claims of discrimination alleged against the Contractor, its officers, agents, or subcontractors or subcontractor's employees).

If the Contractor intends to use any subcontractor, the subcontractor's level of effort, tasks, and time allocation must be clearly defined in the Contractor's bid. The Contractor shall agree that it will not utilize any subcontractors not specifically included in its bid in the performance of the contract without the prior written authorization of the State. If the Contractor subcontracts any of the work, the Contractor agrees to pay any and all subcontractors in accordance with the Contractor's agreement with the respective subcontractor(s).

The State reserves the right to require the Contractor to reassign or remove from the project any Contractor or subcontractor employee.

Contractor shall insure that the terms and conditions contained in any contract with a subcontractor does not conflict with the terms and conditions of this contract.

The Contractor shall include a similar provision, for the protection of the State, in the contract with any subcontractor engaged to perform work on this contract.

B. EMPLOYEE WORK ELIGIBILITY STATUS

The Contractor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of employees physically performing work within the State. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of an employee.

If the Contractor is an individual or sole proprietorship, the following applies:

1. The Contractor must complete the United States Citizenship Attestation Form, available on the DAS website at https://das.nebraska.gov/materiel/purchase_bureau/vendor-info.html. The completed United States Attestation Form should be submitted with the solicitation response.
2. If the Contractor indicates on the attestation form that he or she is a qualified alien, the Contractor agrees to provide the U.S. Citizenship and Immigration Services documentation required to verify the Contractor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.
3. The Contractor understands and agrees that lawful presence in the United States is required and the Contractor may be disqualified or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. § 4-108.

C. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT/NONDISCRIMINATION (Statutory)

The Contractor shall comply with all applicable local, state, and federal statutes and regulations regarding civil rights laws and equal opportunity employment. The Nebraska Fair Employment Practice Act prohibits Contractors of the State, and their subcontractors, from discriminating against any employee or applicant for employment, with respect to hire, tenure, terms, conditions, compensation, or privileges of employment because of race, color, religion, sex, disability, marital status, or national origin (Neb. Rev. Stat. §§ 48-1101 through 48-1125). The Contractor guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The Contractor shall insert a similar provision in all subcontracts for goods or services to be covered by any contract resulting from this solicitation.

D. COOPERATION WITH OTHER CONTRACTORS

Contractor may be required to work with or in close proximity to other contractors or individuals that may be working on the same or different projects. The Contractor shall agree to cooperate with such other contractors or individuals, and shall not commit or permit any act which may interfere with the performance of work by any other contractor or individual. Contractor is not required to compromise Contractor's intellectual property or proprietary information unless expressly required to do so by this contract.

E. DISCOUNTS

Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than thirty (30) days will not be considered as part of the bid. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

F. PRICES

Prices quoted shall be net, including transportation and delivery charges fully prepaid by the contractor, F.O.B. destination named in the solicitation. No additional charges will be allowed for packing, packages, or partial delivery costs. When an arithmetic error has been made in the extended total, the unit price will govern.

All prices, costs, and terms and conditions submitted in the bid shall remain fixed and valid commencing on the opening date of the bid until an award is made or the solicitation is cancelled.

Prices submitted on the cost proposal form, once accepted by the State, shall remain fixed for one hundred eighty (180) days from the date of the contract award. Any request for a price adjustment must be submitted in writing to the State Purchasing Bureau, a minimum of thirty (30) days prior to the proposed effective date of the increase and must show cause with supporting documentation (such as notification letter from manufacturer). Further documentation may be required by the State to authenticate the increase (such as manufacturer invoices). Failure to supply any requested supporting documentation may be grounds to cancel the contract.

The State reserves the right to deny any requested price increase. No price increases are to be effective or billed to any State Agencies prior to written amendment of the contract by the parties.

The State will be given full proportionate benefit of any decreases for the term of the contract.

G. COST CLARIFICATION

The State reserves the right to review all aspects of cost for reasonableness and to request clarification of any bid where the cost component shows significant and unsupported deviation from industry standards or in areas where detailed pricing is required.

H. PERMITS, REGULATIONS, LAWS

The contract price shall include the cost of all royalties, licenses, permits, and approvals, whether arising from patents, trademarks, copyrights or otherwise, that are in any way involved in the contract. The Contractor shall obtain and pay for all royalties, licenses, and permits, and approvals necessary for the performance of the contract. The Contractor must guarantee that it has the full legal right to the materials, supplies, equipment, software, and other items used to execute this contract.

I. NOTICE OF POTENTIAL CONTRACTOR BREACH

If Contractor breaches the contract or anticipates breaching the contract the Contractor shall immediately give written notice to the State. The notice shall explain the breach or potential breach, and may include a request for a waiver of the breach if so desired. The State may, at its discretion, temporarily or permanently waive the breach. By granting a temporary waiver, the State does not forfeit any rights or remedies to which the State is entitled by law or equity, or pursuant to the provisions of the contract. Failure to give immediate notice, however, may be grounds for denial of any request for a waiver of a breach.

J. ANTITRUST

The Contractor hereby assigns to the State any and all claims for overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.

K. CONFLICT OF INTEREST

By submitting a bid, bidder certifies that no relationship exists between the bidder and any person or entity which either is, or gives the appearance of, a conflict of interest related to this Invitation to Bid or project.

Bidder further certifies that bidder will not employ any individual known by bidder to have a conflict of interest nor shall bidder take any action or acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the performance of its contractual obligations hereunder or which creates an actual or appearance of conflict of interest.

If there is an actual or perceived conflict of interest, bidder shall provide with its bid a full disclosure of the facts describing such actual or perceived conflict of interest and a proposed mitigation plan for consideration. The State will then consider such disclosure and proposed mitigation plan and either approve or reject as part of the overall bid evaluation.

L. ADVERTISING

The Contractor agrees not to refer to the contract award in advertising in such a manner as to state or imply that the company or its goods and services are endorsed or preferred by the State. Any publicity releases pertaining to the project shall not be issued without prior written approval from the State.

M. DISASTER RECOVERY/BACK UP PLAN

The Contractor shall have a disaster recovery and back-up plan to allow for continued delivery of goods or services under the specifications of the contract in the event of a disaster. The plan should include disaster contingency details related to equipment, personnel, facilities, and transportation. A copy of the disaster recovery and back-up plan should be provided upon request to the State.

N. DRUG POLICY

Contractor certifies it maintains a drug free work place environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

O. WARRANTY

Despite any clause to the contrary, the Contractor represents and warrants that its services hereunder shall be performed by competent personnel and shall be of professional quality consistent with generally accepted industry standards for the performance of such services and shall comply in all respects with the requirements of this Contract. For any breach of this warranty, the Contractor shall, for a period of ninety (90) days from performance of the service, perform the services again, at no cost to the State, or if Contractor is unable to perform the services as warranted, Contractor shall reimburse the State for all fees paid to Contractor for the unsatisfactory services. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation actual damages, and, as applicable and awarded under the law, to a prevailing Party, reasonable attorneys' fees and costs.

P. TIME IS OF THE ESSENCE

Time is of the essence with respect to Contractor's performance and deliverables pursuant to this contract.

IV. PAYMENT

A. PROHIBITION AGAINST ADVANCE PAYMENT (Nonnegotiable)

Neb. Rev. Stat. § 81-2403 states, "[n]o goods or services shall be deemed to be received by an agency until all such goods or services are completely delivered and finally accepted by the agency."

B. TAXES (Nonnegotiable)

The State is not required to pay taxes and assumes no such liability as a result of this solicitation. The Contractor may request a copy of the Nebraska Department of Revenue, Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption, Form 13 for their records. Any property tax payable on the Contractor's equipment which may be installed in a state-owned facility is the responsibility of the Contractor.

C. INVOICES (Nonnegotiable)

Invoices for payments must be submitted by the Contractor to the agency requesting the goods or services with sufficient detail to support payment. The terms and conditions included in the Contractor's invoice shall be deemed to be solely for the convenience of the parties. No terms or conditions of any such invoice shall be binding upon the State, and no action by the State, including without limitation the payment of any such invoice in whole or in part, shall be construed as binding or estopping the State with respect to any such term or condition, unless the invoice term or condition has been previously agreed to by the State as an amendment to the contract. **The State shall have forty-five (45) calendar days to pay after a valid and accurate invoice is received by the State.**

Invoices should be submitted to the email address listed below for the corresponding facility location:

Central Nebraska Veterans' Home	ndva.cnvhpayables@nebraska.gov
Eastern Nebraska Veterans' Home	ndva.envhaccountspayable@nebraska.gov
Norfolk Veterans' Home	ndva.nvhaccounting@nebraska.gov
Western Nebraska Veterans' Home	ndva.wnvhaccountspayable@nebraska.gov

D. INSPECTION AND APPROVAL

Final inspection and approval of all work required under the contract shall be performed by the designated State officials.

E. PAYMENT (Nonnegotiable)

Payment will be made by the responsible agency in compliance with the State of Nebraska Prompt Payment Act. See Neb. Rev. Stat. § 81-2403. The State may require the Contractor to accept payment by electronic means such as ACH deposit. In no event shall the State be responsible or liable to pay for any goods and services provided by the Contractor prior to the effective date of the contract, and the Contractor hereby waives any claim or cause of action for any such services.

F. LATE PAYMENT (Nonnegotiable)

The Contractor may charge the responsible agency interest for late payment in compliance with the State of Nebraska Prompt Payment Act. See Neb. Rev. Stat. §§ 81-2401 through 81-2408.

G. SUBJECT TO FUNDING / FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS (Nonnegotiable)

The State's obligation to pay amounts due on the Contract for a fiscal year following the current fiscal year is contingent upon legislative appropriation of funds. Should funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal year(s) for which such funds are not appropriated. The State will give the Contractor written notice thirty (30) calendar days prior to the effective date of termination. All obligations of the State to make payments after the termination date will cease. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

H. RIGHT TO AUDIT (First Paragraph is Nonnegotiable)

The State shall have the right to audit the Contractor's performance of this contract upon a thirty (30) day written notice. Contractor shall use generally accepted accounting principles, and shall maintain the accounting records, and other records and information relevant to the contract (Information) to enable the State to audit the contract. See Neb. Rev. Stat. § 84-304 et seq. The State may audit and the Contractor shall maintain the information during the term of the contract and for a period of five (5) years after the completion of this contract or until all issues or litigation are resolved, whichever is later. The Contractor shall make the Information available to the State at Contractor's place of business or a location acceptable to both Parties during normal business hours. If this is not practical or the Contractor so elects, the Contractor may provide electronic or paper copies of the Information. The State reserves the right to examine, make copies of, and take notes on any Information relevant to this contract, regardless of the form or the Information, how it is stored, or who possesses the Information. In no circumstances will Contractor be required to

create or maintain documents not kept in the ordinary course of Contractor's business operations, nor will Contractor be required to disclose any information, including but not limited to product cost data, which is confidential or proprietary to Contractor.

The Parties shall pay their own costs of the audit unless the audit finds a previously undisclosed overpayment by the State. If a previously undisclosed overpayment exceeds one-half of one percent (.5%) of the total contract billings, or if fraud, material misrepresentations, or non-performance is discovered on the part of the Contractor, the Contractor shall reimburse the State for the total costs of the audit. Overpayments and audit costs owed to the State shall be paid within ninety (90) days of written notice of the claim. The Contractor agrees to correct any material weaknesses or condition found as a result of the audit.

V. SCOPE OF WORK

The Contractor must provide the following information in response to this solicitation.

A. SCOPE

It is the intent of this bid invitation to establish a contract to supply **NOA ELITE EX Bariatric Capable Hospital Beds and Related Items** per the attached specifications from date of award for a period of three (3) years with the option to renew for an additional two (2) one(1) year periods when mutually agreeable to the contractor and the State. The State reserves the right to extend the period of this contract beyond the end date when mutually agreeable to the contractor and the State.

All items proposed shall be of the latest manufacture in production as of the date of the solicitation and be of proven performance and under standard design complete as regularly advertised and marketed. All necessary materials for satisfactory performance of the supplies shall be incorporated into the **NOA ELITE EX Bariatric Capable Hospital Beds and Related Items** whether or not they may be specifically mentioned below.

Complete specifications, manufacturer's current descriptive literature and/or advertising data sheets with cuts or photographs must be included with the bid for the IDENTICAL items proposed. Any information necessary to show compliance with these specifications not given on the manufacturer's descriptive literature and/or advertising data sheets must be supplied in writing on or attached to the bid document. If manufacturer's information necessary to show compliance with these specifications is not attached to the bid document, the Contractor may be required to submit requested information within three (3) business days of a written request. Failure to submit requested descriptive literature or advertising data sheets may be grounds to reject the bid.

VI. TECHNICAL SPECIFICATIONS

A. CONTRACTOR INSTRUCTIONS

Contractor must respond to each of the following statements. Specifications listed are minimum conditions that must be met in order for a Contractor to qualify for the award.

“YES” response means the Contractor guarantees they can meet this condition.

“NO” response means the Contractor cannot meet this condition and will not be considered.

“NO & PROVIDE ALTERNATIVE” responses should be used only with a narrative response in the NOTES/COMMENTS section explaining in detail any deviation from the Contractor’s ability to meet the condition, and an explanation of how this would be determined to be an acceptable alternative to meeting the condition. Alternatives must be detailed in such a way that allows such deviations to be fully evaluated. The State shall determine at its sole discretion whether or not the Contractor’s alternative is an acceptable alternative.

B. NON-COMPLIANCE STATEMENT

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Read these specifications carefully. Any and all exceptions to these specifications must be written on or attached to solicitation response. Any noncompliance may void your bid. Non-compliance to any single specification can void your bid.
X			2. It is the responsibility of Contractors to obtain information and clarifications as provided below. The State is not responsible for any erroneous or incomplete understandings or wrongful interpretations of this solicitation by any Contractor.
X			3. No interpretation related to the meaning of solicitation specifications or other pre-bid documents will be made orally to any Contractor by the State. Any solicitation interpretation must be put in writing by the Contractor and uploaded through the ShareFile link: https://nebraska.sharefile.com/r-rb33a8c1a285a4f0c9b12e6df21cf2165 by the last day to submit written questions per the Schedule of Events. (Inquiries received after the last day to submit written questions may not be addressed).
NOTES/COMMENTS:			

C. TECHNICAL SPECIFICATIONS: NOA ELITE EX BARIATRIC CAPABLE HOSPITAL BEDS

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Item 1001000BEI-T – NOA Elite EX Bariatric Capable Hospital Bed
NOTES/COMMENTS:			

D. OPTIONAL FEATURES FOR THE NOA ELITE EX BARIATRIC CAPABLE HOSPITAL BEDS

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Item 7010012xxx – Standard style forty-two (42) inch wood grain head and foot boards with staff control. a. Please specify color of either WAL, MAH, WCH or Light Oak. <u>Color to be determined at time of purchase</u>
X			2. Item 7540077xxx – 42” Footboard and mounted staff control that allows for select functions to be locked out to assist with clinical needs and aid in repositioning. a. Please specific dolor of either WAL, MAH, WCH or Light Oak. <u>Color to be determined at time of purchase</u>
X			3. NOA Soft Touch Side Rails
X			4. Bedside safety floor pad, 2’W x 6’L x 2” thick
NOTES/COMMENTS:			

E. ACCEPTABLE BRANDS

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Products proposed must be the brand AND model numbers as specified on each line of the Solicitation Document. The State will not be accepting alternatives to the brands specified (NOA Elite EX item 1001000BEI-T).
X			2. Equipment proposed shall be the latest current models in production as of the date of the solicitation and be of proven performance and under standard design, complete as regularly advertised and marketed and shall be delivered complete with all necessary parts, specified accessories, tools, and special features, whether or not they may be specifically mentioned below.
X			3. Used, demonstrator, prototype, or discontinued equipment is not acceptable. Complete specifications, manufacturer’s descriptive literature and/or advertising data sheets with cuts or photographs may be required prior to an award and should be included with the bid on the IDENTICAL equipment proposed.
X			4. Literature should be complete and the latest published. Any information necessary to show compliance with these specifications not given on the manufacturer’s descriptive literature and/or advertising data sheets should be supplied in writing on or attached to the bid document. (NOA Elite EX item 1001000BEI-T) bid must meet or exceed the following requirements.
NOTES/COMMENTS:			

F. TECHNICAL SPECIFICATIONS: BARIATRIC CAPABLE HOSPITAL BEDS LIST AND ANNUAL ESTIMATED USAGE

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Annual usage figures provided are estimates and are not to be construed as either a minimum or maximum purchase quantity. The orders shall be for the actual quantities of each item ordered by or for any agency during the life of the contract. Contractor shall not impose minimum order requirements.
X			2. 1001000BEI – NOA ELITE Ex Bariatric Capable Hospital Bed, annual estimated usage – twelve (12) Each.
X			3. 7010012xxx – Standard 42” Head and Foot Boards, annual estimated usage – twelve (12) Each.
X			4. 7540077xxx – 42” Staff control panel for mounted footboard, annual estimated usage – twelve (12) Each.
X			5. NOA Soft Touch Side Rails for patient safety assistance, annual estimate usage – twelve (12) Each.
X			6. Bedside safety floor mat, annual estimated usage – five (5) Each.
		X	7. Large order quantity discount pricing is requested. Please see Attachment A, 6727 OF, NOA ELITE BARIATRIC CAPABLE HOSPITAL BEDS AND RELATED ITEMS BID SHEET for pricing breakout for quantities ordered on one purchase order. Quantity price breaks are: <ul style="list-style-type: none"> a. 1-19 Beds b. 20-39 Beds c. 40-60 Beds
NOTES/COMMENTS: See operational clarifications in attached cover letter.			

G. AUTHORIZED DEALER & WARRANTY

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. To the extent required by the manufacturer, the Bidder shall be an authorized dealer. Bidder may be required to substantiate that Bidder is an authorized dealer. Proof, if required, must be submitted to the State Purchasing Bureau within three (3) business days of the request and prior to the award of any contract. The terms of the original manufacturer’s standard warranty shall apply to all equipment acquired from this solicitation for the entire warranty period.
		X	2. State Warranty Coverage on electronics: _____
		X	3. State Warranty Coverage on bed deck and frame welds: _____
NOTES/COMMENTS: See operational clarifications in attached cover letter.			

H. USAGE REPORT

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. The contractor shall, upon request by the State of Nebraska, provide an annual usage report of this contract by state agencies. Information will include agency name, item(s), and dollar amount. Information may be requested at any time by the State Purchasing Bureau but may typically be requested at the end of the contract period or upon renewal of the contract, or at other intervals (monthly, quarterly, etc.) as determined by the State.
NOTES/COMMENTS: See operational clarifications in attached cover letter.			

I. DELIVERY ARO

YES	NO	NO & PROVIDE ALTERNATIVE	
		X	1. Delivery desired within thirty (30) days after receipt of order(s).
NOTES/COMMENTS: See operational clarifications in attached cover letter.			

J. DELIVERY LOCATIONS / INSTRUCTIONS (CONTRACTOR AGREES THAT THEY CAN MEET THE DELIVERY LOCATIONS/INSTRUCTIONS)

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Deliveries are to be made according to Attachment B – NDVA Facilities per the Receiving Hours and Locations.
NOTES/COMMENTS:			

K. PACKAGING

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Cartons must be of suitable size and of sufficient strength to protect the contents during shipping, handling and storage.
NOTES/COMMENTS:			

L. ORDERS

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Orders will be placed either by, phone, e-mail or Internet (if available and not to the exclusion of the other methods).
		X	2. All orders must reference a purchase order number and the purchase order number must be referenced on the packing slip, and invoice. Invoices are to be sent to the "Invoice to" address on the purchase order.
NOTES/COMMENTS: See operational clarifications in attached cover letter.			

M. PROHIBITED PRODUCTS

YES	NO		
X			1. The State will not accept Gray Market Products for this solicitation. Gray Market is defined as the trade of a commodity through distribution channels which, while legal, are unofficial, unauthorized, or unintended by the original manufacturer. Gray Market items are not designed to be sold in a particular market and cannot be supported by the authorized importer because of various reasons.
		X	2. The State will not accept any products made by a company owned by the Chinese Communist Party.
X			3. The State will not accept goods from countries or persons identified on the Office of Foreign Assets Control Sanctions List.
NOTES/COMMENTS: The product COO is China, but the business is part of a small U.S. conglomerate.			

N. QUALITY

YES	NO	NO & PROVIDE ALTERNATIVE	
X			1. Product quality must meet specifications and be consistent for the term of the contract. All materials must be of first quality, under standard production by the manufacturer and be of standard design, complete as regularly advertised and marketed and be of proven performance.
X			2. A guarantee of satisfactory performance by the contractor and meeting delivery dates are considered to be an integral part of the purchase contract resulting from this bid invitation.
X			3. Products are to be fully guaranteed and may be returned for full credit or replacement (at the State's option) for any reason during the initial warranty period with no additional charges for shipping or restocking.
NOTES/COMMENTS:			

O. WARRANTY

YES	NO	NO & PROVIDE ALTERNATIVE	
		X	<p>1. The Contractor warrants for a period of one (1) year from the date of Acceptance that: (a) the Products perform according to all specific claims that the Contractor made in its response to the solicitation, (b) the Product is suitable for the ordinary purposes for which such Product is used, (c) the Product is suitable for any special purposes identified in the solicitation or for which the State has relied on the Contractor's skill or judgment, (d) the Product is designed and manufactured in a commercially reasonable manner, and (e) the Product is free of defects. Upon breach of the warranty, the Contractor will repair or replace (at no charge to the State) the Product whose nonconformance is discovered and made known to the Contractor. If the repaired and/or replaced Product proves to be inadequate, or fails of its essential purpose, the Contractor will refund the full amount of any payments that have been made. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.</p>
<p>NOTES/COMMENTS: See operational clarifications in attached cover letter.</p>			

P. SUBSTITUTIONS

YES	NO	NO & PROVIDE ALTERNATIVE	
X			<p>1. Contractor will not substitute any item that has been awarded without prior written approval of State Purchasing Bureau.</p>
<p>NOTES/COMMENTS:</p>			

Form A
Contractor Contact Sheet
Invitation To Bid Number 6827 OF

Form A should be completed and submitted with each response to this solicitation. This is intended to provide the State with information on the Contractor's name and address, and the specific person(s) who are responsible for preparation of the Contractor's response.

Preparation of Solicitation Contact Information	
Contractor Name:	McKesson Medical-Surgical Government Solutions LLC
Contractor Address:	9954 Mayland Drive, Suite 5176 Henrico, VA 23233-1464
Contact Person & Title:	Proposal Manager
E-mail Address:	Government.Bids@McKesson.com
Telephone Number (Office):	(833) 343-2700
Telephone Number (Cellular):	
Fax Number:	(800) 944-6667

Each Contractor shall also designate a specific contact person who will be responsible for responding to the State if any clarifications of the Contractor's response should become necessary.

Communication with the State Contact Information	
Contractor Name:	McKesson Medical-Surgical Government Solutions LLC
Contractor Address:	9954 Mayland Drive, Suite 5176 Henrico, VA 23233-1464
Contact Person & Title:	Jon Kunce
E-mail Address:	jon.kunce@mckesson.com
Telephone Number (Office):	(800) 328-8111 x57059
Telephone Number (Cellular):	
Fax Number:	(800) 944-6667

ATTACHMENT A
6827 OF Bariatric Capable Hospital Bed
Bid Sheet

Line	Description	Quantity	Unit of Measure	Unit Price	Extended Price
	NOA ELITE EX Bariatric Capable Hospital Bed:				
	(1-19) QUANTITY ORDER				
1	Item 1001000BE1 NOA ELITE EX Toolless integrated deck expansion system, sleep surface from 36" to 42" width, and 80" to 84" length. Weight capacity 600#. Low height travel range from 7" to 30". Mobile at any height, 1-step safety lock system, hand pendant, wall protection bracket.	12	EA	\$1,440.83	\$17,289.96
	NOA ELITE EX Bariatric Capable Hospital Bed:				
	(20-39) QUANTITY ORDER				
2	Item 1001000BE1 NOA ELITE EX Toolless integrated deck expansion system, sleep surface from 36" to 42" width, and 80" to 84" length. Weight capacity 600#. Low height travel range from 7" to 30". Mobile at any height, 1-step safety lock system, hand pendant, wall protection bracket.	20	EA	\$1,440.83	\$28,816.60
	NOA ELITE EX Bariatric Capable Hospital Bed:				
	(40-59) QUANTITY ORDER				
3	Item 1001000BE1 NOA ELITE EX Toolless integrated deck expansion system, sleep surface from 36" to 42" width, and 80" to 84" length. Weight capacity 600#. Low height travel range from 7" to 30". Mobile at any height, 1-step safety lock system, hand pendant, wall protection bracket.	40	EA	\$1,440.83	\$57,633.20
OPTIONAL FEATURES FOR THE NOA ELITE BARIATRIC CAPABLE HOSPITAL BEDS					
	Head and Foot Boards				
4	Standard Wood Grain 42" HEAD & FOOT BOARDS MODEL 7010012XXX Estimated usage for three years. PLEASE SPECIFY COLOR WAL, MAH, LOK, WCH, EOK	36	EA	\$160.68	\$5,784.40
	Staff Control Panel Footboard Mounted				
5	42" H&F BOARDS W/ STAFF CONTROL MODEL 7540077XXX XXX Estimated usage for three years. PLEASE SPECIFY COLOR WAL, MAH, LOK, WCH, EOK	36	EA	\$283.50	\$10,206.00
	NOA Soft Touch Side Rail Attachment				
6	Estimated usage for three years. Make: <u>N.O.A. Medical Industries</u> Model: <u>7540028BE1</u>	36	EA	\$195.30	\$7,030.80
	Beside Safety Floor Mat 2'x6'x2"				
7	Estimated usage for three years. Make: <u>N.O.A. Industries</u> Model: <u>NOA Floor Mat</u>	15	EA	\$94.44	\$1,416.67
8	Other Bariatric Capable Hospital Beds NON-CORE/CATALOG	N/A %		State Catalog and/or Price List Name:	
	State the % of Discount Off Catalog/Price list				

***Estimated Freight: \$3,336.00**

Line	Description	Quantity	Unit of Measure	Unit Price	Extended Price
9	Other Accessories such as Head and Foot Boards, Safety Mats, Mattresses, Patient Safety Assistant Items NON-CORE/CATALOG State the % of Discount Off Catalog/Price list	N/A _____ %		State Catalog and/or Price List Name:	
Catalog/NON-CORE Items are defined as those additional items available from the vendor but not listed as Core Items.					
Items identified as Catalog/NON-CORE Items shall be represented by a Catalog or Current Manufacturer's Price List containing items not called out on this document.					
The Catalog or Current Manufacturer's Price List(s) shall accompany each bid submitted.					

6827 OF -ATTACHMENT B
NDVA FACILITIES
RECEIVING HOURS AND LOCATIONS
NO DELIVERIES WILL BE ACCEPTED ON STATE HOLIDAYS

A.	Norfolk Veterans' Home 600 East Benjamin Ave Norfolk, NE 68701 Phone: 402-370-3103 Fax: 402-370-3277	Delivery truck with lift	6:30 a.m. – 2:00 p.m. No deliveries accepted 12:00 pm-12:30 pm No Deliveries on Weekends and Holidays.
B.	Central Nebraska Veterans' Home 4510 East 56 th Street Kearney, NE 68847 Phone: 308-865-3434 Fax: 308-742-1132	Loading Dock	Hours 8:30 a.m. to 3:30 p.m. No Deliveries on Weekends and Holidays.
C.	Eastern Nebraska Veteran's Home 12505 Harrison Tull Drive Bellevue, NE 68123 Phone: 402-591-4897 Fax: 402-591-4896	Loading Dock	8:00 a.m. – 11:00 a.m. 1:00 p.m. – 4:30 p.m. All Deliveries should be sent to the attention of the Ordering Department or Supply Services if a department is not specified.
D.	Western Nebraska Veterans' Home 1102 West 42 nd Street Scottsbluff, NE 69361 Phone: 308-632-0316 Fax: 308-632-1384	Main Bldg Dock	8:00 a.m. – 5:00 p.m. No deliveries accepted: 12:00 p.m. – 1:30 p.m. Deliveries allowed on holidays for this facility.

ADDENDUM ONE QUESTIONS and ANSWERS 6827 OF

Date: 10/11/23

To: All Bidders

From: Vicki Collins, Procurement Contracts Officer
AS Materiel State Purchasing Bureau (SPB)

RE: Addendum for Invitation to Bid (ITB) Number 6827 OF for NOA Elite EX Bariatric Capable Hospital Beds and Related Items to be opened on October 20, 2023 at 2:00 p.m. Central Time

Following are the questions submitted and answers provided for the above-mentioned ITB. The questions and answers are to be considered as part of the ITB.

It is the Bidder's responsibility to check the SPB website for all Addenda or Amendments.

<u>Question Number</u>	<u>ITB Section Reference</u>	<u>ITB Page Number</u>	<u>Question</u>	<u>State Response</u>
1			Upon review, if there are bid terms and conditions Vendor may not be able to agree to, will State of Nebraska allow Vendor to include clarifications or exceptions as part of its bid submission?	Yes. The Bidder may take exceptions to any term or condition that does not say nonnegotiable. Any exceptions must be written on or attached to the solicitation response. The State shall determine at its sole discretion whether or not the Contractor's alternative is acceptable.
2			Specifically, if there are insurance requirements that Vendor may not be able to agree to will State of Nebraska consider exceptions to insurance terms and conditions?	Per Section III. A., 2 and 4, bidder must agree to be solely responsible for insurance coverage for its employees.
3			Will the resulting contract from this solicitation be federally funded in whole or part?	No. The resulting contract will not be federally funded.
4			Does State of Nebraska consider electronic signatures to be valid "original" signatures (i.e.: DocuSign)?	Yes. We accept only DocuSign as an electronic signature. We also accept manual signatures in ink.

5		Can State of Nebraska please provide vendors with the most recent bid tabulation for awarded pricing and Unit of Measure for the items in the current bid?	See 6827 OF Attachment C on the bid's opportunity website for previous bid tab 5215 OF.
6		Will State of Nebraska provide MFG# for each item?	No. Bidder should include the make and model for the requested items.
7		<p>In attachment A of ITB 6827, the description for the NOA Elite EX Bariatric Capable Hospital Bed Item # (Lines 1,2, and 3) reads:</p> <p><i>"Toolless integrated deck expansion system, sleep surface from 36" to 42" width, and 80" to 84" length. Weight capacity 600#. Low height travel range from 7" to 30". Mobile at any height, 1-step safety lock system, laminate end panels, staff control panel, hand pendant, wall protection bracket"</i></p> <p>The item # 1001000BEI does not include the laminate panels w staff control. All other features and functions listed in the description are included with the bed frame. Were you asking for the price on the bid sheet to include both the bed frame and H&F Boards w staff control (item # 7540077 XXX) or will the accessory options be ordered/priced separately?</p>	<p>The H&F Board with staff control panel shall not be included with the bed frame. Please provide pricing for the H&F Board with staff control, item # 7540077 XXX on line 5 of Attachment A.</p> <p>Please use the revised Attachment A bid sheet on the bid's opportunity website.</p>

This Addendum will become part of the ITB and should be acknowledged with the ITB.

				AWARD	
Line #	Bariatric Capable Hospital Beds			Direct Supply, Inc.	NOA MEDICAL INDUSTRIES, INC
	Description	Qty	UOM	Unit Price	Unit Price
1	BARIATRIC CAPABLE HOSPITAL BED (1-19) QUANTITY ORDER	1-19	EA	\$ 1,439.99	\$ 1,224.00
	MAKE:			Panacea	NOA ELITE EX
	MODEL:			3500	1001000 BEI
2	BARIATRIC CAPABLE HOSPITAL BED (20-39) QUANTITY ORDER	20-39	EA	\$ 1,429.99	\$ 1,148.00
	MAKE:			Panacea	NOA ELITE EX
	MODEL:			3500	100100 BEI
3	BARIATRIC CAPABLE HOSPITAL BED (40-59) QUANTITY ORDER	40-59	EA	\$ 1,419.99	\$ 1,114.00
	MAKE:			Panacea	NOA ELITE EX
	MODEL:			3500	1001000 BEI
4	BARIATRIC CAPABLE HOSPITAL BED (60 and OVER) QUANTITY ORDER	60 and OVER	EA	\$ 1,409.99	\$ 1,089.00
	MAKE:			Panacea	NOA ELITE EX
	MODEL:			3500	1001000 BEI
OPTIONAL ITEMS:					
5	HEAD AND FOOT BOARDS STANDARD WOOD GRAIN Include list of panel finishes with bid.	20.00	EA	\$ 85.00	\$ 112.00
	MAKE:			Panacea	42" HEAD & FOOT BOARDS
	MODEL:			Laminate Panels	7010012XXX
6	STAFF CONTROL PANEL FOOTBOARD MOUNTED	15.00	EA	\$ 185.00	\$ 215.00
	MAKE:			Panacea	42" H&F BOARDS W/STAFF CONTROL
	MODEL:			Panels w/Staff Control	7540077XXX
7	PATIENT SAFETY ASSIST ATTACHMENT	15.00	EA	\$ 42.50	\$ 66.00
	MAKE:			Panacea	AMBI ASSIST
	MODEL:			7520015 BEI	7520005 BEI

Line #	Bariatric Capable Hospital Beds			Direct Supply, Inc.	NOA MEDICAL INDUSTRIES, INC
	Description	Qty	UOM	Unit Price	Unit Price
8	BEDSIDE SAFETY MAT	10.00	EA	\$ 49.99	\$ 114.00
	MAKE:			Direct Choice	NOA FLOOR MAT
	MODEL:			BSM-60-BIFOLD	7540121
9	CATALOG CATEGORY MATTRESSES Percentage of discount from list. Attach price list with bid.			5%	28.50%
10	CATALOG CATEGORY OTHER BED TYPES Percentage of discount from list. Attach price list with bid.			N/A	28.50%
11	CATALOG CATEGORY ACCESSORIES Percentage of discount from list. Attach price list with bid.			N/A	28.50%
Payment Terms				N/A	0 30
Delivery Days ARO				30	30
Comments				Delivery time dependent on quantity ordered	Line 6: xxx-Please specify color-WAI, MAH, LOK, WCH, EOK

Customer Record Number	Customer Description	Customer UOM	Customer Quantity/UOM	Customer Usage	McKesson Item Number	Manufacturer	MFG Part Number	McKesson Description	McKesson Sell Price	McKesson UOM	McKesson Quantity/UOM	Extended Sales	McKesson Notes
1	NOA ELITE EX Bariatric Capable Hospital Bed: Item#1001000BE1 NOA Elite EX Toolless integrated deck expansion system, sleep surface from 36" to 42" width, and 80" to 84" length. Weight capacity 600#. Low height travel range from 7" to 30". Mobile at any height, 1-step safety lock system, hand pendant, wall protection bracket.	Each	1	72	1133216	N.O.A. Medical Industries	1001000BE1	BED, ELITE EX W/EXPANDABLE DECK D/S	\$1,440.83	Each	1	\$103,739.76	
2	Head and Foot Boards; Standard Wood Grain 42" HEAD & FOOT BOARDS MODEL 7010012XXX Estimated usage for three years. PLEASE SPECIFY COLOR WAL, MAH, LOK, WCH, EOK	Each	1	36	1209882	N.O.A. Medical Industries	7010012XXX	NOA Standard Wood Grain 42" Head and Foot Boards	\$160.68	Each	1	\$5,784.40	
3	Staff Control Panel Footboard Mounted; 42" H&F BOARDS W/ STAFF CONTROL MODEL 7540077XXX XXX Estimated usage for three years. PLEASE SPECIFY COLOR WAL, MAH, LOK, WCH, EOK	Each	1	36	TBD	N.O.A. Medical Industries	7540077XXX	NOA Staff Control Panel Floorboard Mounted	\$283.50	Each	1	\$10,206.00	
4	NOA Soft Touch Side Rail Attachment	Each	1	36	775679	N.O.A. Medical Industries	7540028BEI	NOA Soft Touch Side Rail Attachment	\$195.30	Each	1	\$7,030.80	
5	Bedside Safety Floor Mat 2'x6'x2"	Each	1	15	TBD	N.O.A. Medical Industries	NOA Floor Mat	Bedside Safety Floor Mat 2'x6'x2"	\$94.44	Each	1	\$1,416.67	
													*ESTIMATED FREIGHT: \$3,336.00



Elite EX™

NOA Medical's Elite EX leads the long term care industry in providing a wider, more comfortable sleep deck for residents.

Standard Features

- Integrated deck expansion system, toolless expansion of bed from 35" to 39" to 42" width through a simple pull of a knob, and 80" to 84" in length
- Travels from a low of 7" to a convenient high height of 30"
- Self-leveling motors
- 10 button handset
- 600 lb. safe working load
- Center step safety lock
- Swivel locking casters and flip down caster guides
- Baseboard bumper
- 4 Year warranty on electronics and 15 year warranty on bed deck and frame
- Meets 60601-2-52

Optional Features

- Head and footboards - light oak, wild cherry, walnut, mahogany
- Soft touch assist rail
- Standard or folding assist bar
- Pressure redistribution foam mattress
- Footboard mounted staff control
- Trapeze



MEDICAL INDUSTRIES

Hoffmann Family of Companies



Technical Specifications

Elite EX™

Bed length (Extends w/o tools)	80" - 84"
Bed width (Extends w/o tools)	35" - 39" - 42"
Overall bed length with head and foot boards	84.5" - 88.5"
Deck height range	7" - 30"
Maximum back angle	65°
Maximum hip-knee angle	30°
Safe working load	600 lbs.





NOA Soft Touch Side Rails

The NOA Soft Touch Side Rail is designed to provide extra safety for your residents while reducing the liability for the provider.

Features Include:

- Polyurethane Coated Steel Skeleton to enhance rigidity and user confidence
- Soft Touch Side Rail protects against resident bruises and abrasions
- Available for the head and foot section of your NOA bed
- Meets all FDA, domestic and international requirements
- Meets the HBSW and FDA guidelines on bedrail entrapment zones

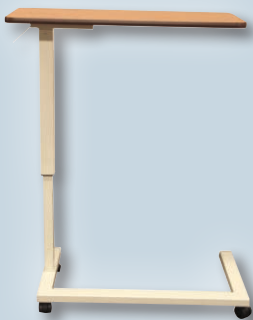


Specifications:

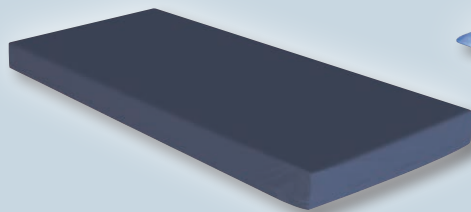
- Dimensions: 21"L x 15.75"H

Other Quality Accessories:

Overbed Tables



Mattresses



Fall Mats

